

INVESTOR NEWSLETTER

February 2014

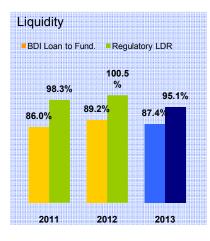
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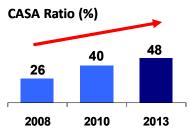
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#### Full Year 2013 Results Highlight

- ✓ LDR was lowered significantly over the past 6 months from 105.4% to at 95.1%, backed by total funding that booked 21% increase to Rp 140 trillion, including robust CASA growth of 23% to Rp 53 trillion.
- ✓ CASA to total customers' deposits was 48% per December 2013 from 26% in 2008.
- ✓ CoC and NPL have been manageable at 2.6 and 1.9% (2012: 2.8% and 2.3%, respectively). NIM was 9.6% from 10.0% a year earlier due to rise in cost of fund and shift in asset mix.
- ✓ Total outstanding loans grew 16% reaching Rp 135 trillion.
- ✓ Trade finance grew at 45% (cash loans) and 76% (non cash loans).
- ✓ Non-mass market loans grew strongly at 30% to Rp 65 trillion.
- ✓ NPAT reached Rp 4,042 billion, driven by 5% rise in net interest income and 11% increment of fee income.
- ✓ Strong capital with Tier 1 capital ratio of 17.3% and CAR of 17.9%.





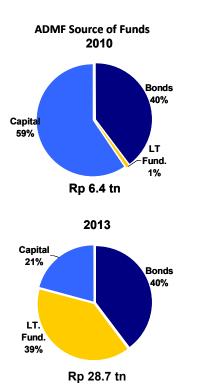
#### 2013 Financial Results

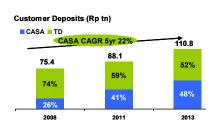
Despite the macro economic challenges in 2013, especially in the second semester, Danamon continued to book a NPAT of Rp 4,042 billion from Rp 4,012 billion a year earlier. This result came from both net interest income (NII) that increased 5% to Rp 13,531 billion as well as from the fee-based income that increased 11% to Rp 4,929 billion.

#### LDR was significantly lowered to 95.1% from 105.4% in 1H13

The balance sheet of the system has been indicating tightened liquidity as the interest rate was steadily in rising trend during the second half of the year. The sector's LDR reached 90.0% as of November 2013 against 83.6% in November 2012; resulting tougher competition in funding.

Despite of the tightening liquidity in the system and a healthy increase in loans, BDI managed to lower its LDR by increasing deposits growth at the higher rate than the loan growth. Deposits grew strongly at 21% to Rp 110,807 billion, with CASA's grew robustly at 23%, leading to a slight improve in CASA ratio to 48% from 47% last year. The LDR stood at 95.1% against 100.5% in the previous year, or an improvement of 540 bps.







#### Continue the use of long term funding in Adira Finance

The Bank also use borrowings and long term funding mainly to fund Adira Finance business where the duration will match nicely and priced at fixed rate. The use of bank borrowings and long-term funding increased 20% to Rp 29,025 billion in December 2013. By the end 2013, loan to funding was 87.4% against 89.5% last year.

The outlook of industry's margin remains challenging as funding cost competition inevitably intensifies. Compared to the previous year, Danamon's NIM has been reduced to 9.6%. The Bank's earning asset yield (blended) dropped slightly to 14.3% from 14.8% a year earlier due to change in asset mix and lower yield. IDR loan yield was down 0.3% to 15.7%, in parallel with decrease in other earning assets yield such as Fasbi and Corporate bonds. CoF increased from 5.1% to 5.2%, mainly resulted from a steep increase in the last quarter of 2013 that rose from 5.2% in 3Q13 to 5.7% 4Q13.

#### **Continuous Effort to build CASA**

Danamon built CASA particularly through four champion products that have been well accepted by the market. As at 31 December 2013, total CA amounted Rp 21.1 trillion growing nicely at CAGR 24% over the last 5 years. While SA amounted Rp 32.1 trillion growing at CAGR 20% over the same period.

Various initiatives surrounding product and service which contribute to this achievement include cross selling strategy, new Bancassurance & CASA products, speed up process, reduce queuing time and centralised complaint handling system. Other initiatives related to people and infrastructure include increasing sales capacity, leveraging branches to provide full service, rolling out mobile application & branchless banking, revamping existing branches to improve customer experience, as well as introduction of 15 new privilege centers and 8 new mobile branches.

#### Assets Quality Unaffected amid Challenge in Macro Economic Environment

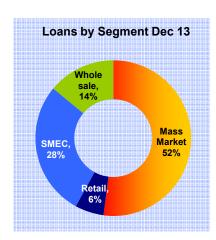
Asset quality has been well managed with NPL stood at 1.9% from 2.4% last year.

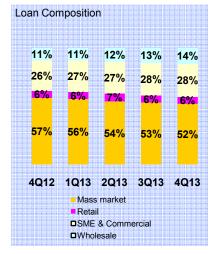
BDI monitored its loans from various aspects, including based on segments and based on customers' industry. NPL monitoring by customer's industry enable us to better understand our customers' profile. As per 31 December 2013, the highest NPL came from the mining sector

at 8% with the loan exposure of only 2% of total loan, derived from only 2 customers (one corporate and one SME customer).

We also have managed the NPL on each segment we serve:

(%)	2012	2013	Y-y
Mass Market	2.6	2.6	-
Retail	1.5	1.3	-0.2
Mid Size	1.5	0.9	-0.5
Wholesale	3.3	1.0	-2.3
Total	2.2	1.9	-0.3





#### **Healthy Loan Growth**

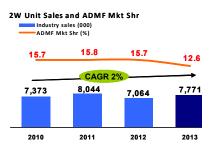
Loans climbed 16% to Rp 135,383 billion against last year's Rp 116,385 billion. Impact from Government regulation on auto down-payment still hampered the overall loan growth, as indicated by loans excluding automotive financing rose 23% compared to a year ago.

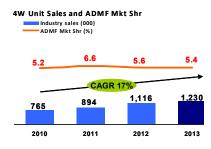
In line with the Indonesia demographic shift where people belong to middle and affluent class (as opposed to poor and aspirant class) will increase both in term number as well as proportion, BDI will continuously foster its presence across all economic spectrum.

Business diversification effort was initiated in 2010 where BDI started to focus promoting SME segment. As a result, over the last three years, SME segment had grown at CAGR 23%, while NPL stable at 1.4%.

Commercial segment recorded a healthy growth at CAGR of 26% over the last three years to Rp 16.6 trillion by end of 2013. NPL on this segment was as low as 0.3%.

Similarly, corporate segment recorded CAGR of 21% over the past 3 years to Rp 18.8 trillion. NPL was at 1.1%







Trade Finance: Non-cash Loans (Rp tn)



Last year, ADMF recorded a modest growth of 6%, where 2W auto financing experiences flat growth and 4W auto financing grew at 17%. The impact mainly came in the first semester of 2013 where ADMF its market share to its competitors who provided syariah financing. However, ADMF gained back some of its market share on the second half 2013 when syariah financing also subject to down payment ruling.

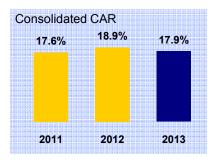
By year end, market share for 2W and 4W stood at12.6% and 5.4%, respectively. We anticipate that this year ADMF will grow about 10% to 12% and gain back its market share at 15% to 16% level.

Micro loan grew at 6% to Rp 19,865 billion, remain a challenge for BDI particularly in Jawa. Management continue to focus on resolving this issue through network and capacity optimisation, further people management, tapping new upper tier micro segment and exploring new business opportunity.

#### Trade finance is getting more important

Trade finance has shown a robust growth over the last three years. Cash loan booked a 43% CAGR while non-cash loan booked a 34% CAGR. Corporate and commercial segments had become the growth driver with 48% yoy to Rp 4.3 trillion and 40% yoy to Rp 5.1 trillion respectively.

The Bank's investment helps to provide the best people and infrastructure to serve the customers. Danamon has invested in New Trade Finance System (NTFS) to add more customer touch points. Twenty five trade specialists and Centralised Trade Operation enabled the Bank to process and serve efficiently. The Bank has also built Trade Service Point at Port (TSPP) in Jakarta, Medan, and Surabaya for Import Tax Payment and B/L endorsement, as well as established trade representatives in 14 big cities in Java, Sumatra, Kalimantan, and Sulawesi.

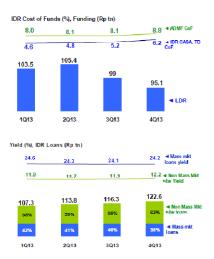


#### **Remain strong capital structure**

Strong capital structure allows the Bank to better position itself amid the challenging macro economic situation and more complex regulation (e.g. Basel requirement for capital buffer). Without being complacent, the Bank's capital level was amongst the highest in the system with consolidated CAR of 17.9%, though there has been a slight decrease compared to 18.9% a year ago. The stand alone CAR was 17.5% against 18.4% last year.

Most of Bank's capital is in form of Tier 1 Capital.





#### Slight increase in the NPAT

Danamon's net interest income reached Rp 13,531 billion from last year's Rp 12,922 billion, on the back of 10% rise in earning assets to Rp 138,136 billion from Rp 125,171 billion per 31 December 2012.

BDI limited ability to re-price its loan, especially for non mass market loan where the rates are usually fixed, toppled with increasing costs of funds which are more sensitive toward changes in benchmark rates, led to a declining trend on NIM during 2013.

Fee income grew well and came at 27% of operating income or Rp 4,929 billion, rose 11% from last year. The growth occurred quite balance both in credit related fees as well as in the non-credit related one. The 6% increase in operating income rose to Rp 18,460 billion was netted off by 7% increase in cost of credit and 10% increase in operating expense to Rp 3,184 billion and Rp 9,695 billion, respectively. Thus cost to income ratio stood at 52.5% compared to 50.8% a year ago.

The cost of credit grew modestly at 7% despite 16% loan growth, as prudent risk management is paramount. Total allowances for possible losses on loans were Rp 3,226 billion compared to Rp 3,049 billion last year. Overall, cost of credit over average earning assets stood at 2.6% versus 2.8% last year. Significant improvement in the cost of credit occurred in the last quarter where the CoC stood at 2.3% from 2.7% in 3Q13.

Opex Turnover(%) 6.4 6.0 6.0

Cost to Income Ratio (%)

2011

2012

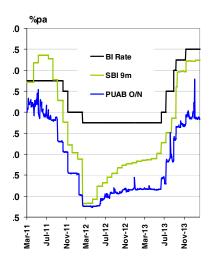
2013

2010

 49.7
 51.6
 50.8
 52.5

 2010
 2011
 2012
 2013





Currently the Bank operates at the 52.5% cost to income ratio and 6.0% operating expense turnover. Management acknowledged this issue and currently in the process of reviewing new operating model to target operating expense turnover ratio and cost to income ratio at less than 5% and 50 % respectively in the medium term.

By the end of 2013, NPAT reached Rp 4,042 billion with ROAA and ROAE at 2.5% and 14.5%, respectively.

#### Macro Economy

# The overall year 2013 macro economic situation was not very encouraging

In 2013, the tight monetary policy affects the economic growth to slow down to the level 5.78%yoy (from 6.2%yoy, the previous year). The slowdown was most apparent in the lower pace of investment growth, while consumption remained strong. This year, we expect the economy to grow relatively steady, and could grow by 5.73% yoy as impact of the interest rate hike will materialize, but may be cushioned by support from election spending.

The inflation pressure in 2013 was also higher due to the volatile food prices and some administered price policy (i.e. electricity rate hike, subsidized fuel price hike). The high inflation (8.38%, YE) coupled with the heightening pressure in the financial market forced the central bank to raise the benchmark rate by 175bps (to 7.5%, YE) in 2013.

#### We might Face Similar Macro Economy Situation in 2014

Inflation will be lower in 2014 as the last year's fuel price hike impact will have normalized. Pressure on inflation may be more on the volatile food prices due to the floods disaster and also the possibility of the electricity rate hike.

Central Bank's main focus is on the financial stability, thus rate hike possibility is still there, as we think market will still be volatile in the first half of 2014 due to the uncertainty in the global market. We expect another 25 bps in the policy rate this year to 7.75%.

### **Key Figures and Ratios**

	FY12	FY13	∆YoY	3Q13	4Q13	∆QoQ
INCOME STATEMENTS (Rp billion)						
Net Interest Income	12,922	13,531	5%	3,421	3,427	0%
Non Interest Income	4,433	4,929	11%	1,322	1,232	-7%
Operating Income	17,355	18,460	6%	4,743	4,659	-2%
Cost of Credit	(2,984)	(3,184)	-7%	(835)	(751)	10%
Risk Adjusted Operating Income	14,371	15,276	6%	3,908	3,908	0%
Operating Expenses	(8,809)	(9,695)	-10%	(2,507)	(2,489)	1%
Reported Net Profit after Tax	4,012	4,042	1%	1,022	1,035	1%
BALANCE SHEETS (Rp billion)						
Total Assets	155,791	184,237	18%	173,094	184,237	6%
Loans (gross)	116,385	135,383	16%	129,065	135,383	5%
Government Bonds	4,019	5,598	38%	5,548	5,598	1%
Total Deposits	115,926	139,858	21%	130,611	139,858	7%
Long Term Funding	24,252	29,052	20%	28,288	29,052	3%
Equity	28,494	31,251	10%	30,228	31,251	3%
KEY RATIOS (%)						
Net Interest Margin	10.1	9.6	-0.5	9.7	9.1%	-0.6
Cost of Credit	2.8%	2.6%	0.2%	2.7	2.3	-0.4
Cost to Income	50.8%	52.5%	-1.8%	52.8	53.4%	-0.6%
ROAA	2.7%	2.5%	-0.2%	2.5	2.3%	-0.1%
ROAE	16.2%	14.5%	-1.6%	14.8	14.7%	-0.1%
Assets to Capital (x)	6.3	6.6	0.3	6.4	6.6	0.2
Stand Alone Loan to Funding*	89.2	86.6	-2.6	87.6	86.6	-1.0
Consolidated Loan to Funding*	89.5	87.8	-1.7	88.4	87.4	-1.0
Regulatory LDR	100.7	95.1	-5.6	99.0	95.1	-3.9
Stand Alone CAR	18.4	17.5	-0.9	18.1	17.5	-0.6
Consolidated CAR	18.9	17.9	-1.0	18.3	17.9	-0.4
NPL – Gross	2.4	1.9	-0.4	2.2	1.9	-0.3
Impairment ratio (LLP/ Total Loans)	2.6	2.4	-0.2	2.6	2.4	-0.2
Coverage (LLP/NPL) – Mass Mkt	117.1	121.0	3.9	115.2	121.0	5.8
Coverage (LLP/NPL) – Non Mass Mkt	104.7	149.1	44.4	130.8	149.1	18.3

#### Regulation

On 12 December 2013, the Indonesian Central Bank issued regulation No. 15/12/PBI 2013 on Capital Adequacy with objective: to increase the quantity and quality of banks' capital. Prepared based on the Basel III Standard, the new regulation introduced buffer capital that should be built:

CAR Type	2013	2014	2015	2016	2017	2018	2019
Total minimum CAR still based on Risk Profile Risk Rating: • Rating 1 : CAR min 8% • Rating 2 : CAR min 9-<10% • Rating 3 : CAR min 10-<11% • Rating 4 & 5 : CAR min 11-<14%	No Change						
Conservation Buffer				0.625%	1.25%	1.875%	2.5%
Countercyclical Buffer	0 – 2.5%	0 – 2.5%	0 – 2.5%	0 – 2.5%			
Surcharge D-SIB	1 – 2.5%	1 – 2.5%	1 – 2.5%	1 – 2.5%			

Compared to Indonesian Central Bank Regulation No 14/18/PBI/ 2012, on the same subject, there are several other changes introduced by this regulation:

PBI No. 14/PBI/2012 -Existing	PBI No. 15/12/PBI/2013 - New				
Level of capital					
Tier 1: min 5%	Tier 1: min 6%				
	Common equity Tier 1: min 4.5%				
Criteria of elements that could be included as "additional t	ier 1 capital"				
Call option of issued instrument could not be executed before 10 years	Call option of issued instrument could not be executed before 10 years				
Issued instrument may have step-up feature	Issued instrument should have no step up feature				
Additional required features that are not regulated before - Has write-down mechanism - instrument's yield should not sensitive to the credit risk - could not be bought by the issuing bank	<ul> <li>funding is not from the bank</li> <li>has no feature that may hinder bank to increase capital</li> </ul>				
Elements considered as capital					
45% of comprehensive income from AFS as part of Tier 2	100% of comprehensive income from AFS as part of Common Equity Tier 1				
45% of fixed asset revaluation as part of Tier 2	100% of fixed asset revaluation as part of Common Equity Tier 1				
Specific reserve is part of Tier 1	Specific reserve is part of Tier 2				
Factors that adjust the capital					
50% of current year profit to Tier 1	-				
50% of investment to Tier 1 and the remaining 50% to Tier 2	100% of investment to Tier 1				
-	100% of intangible asset to Tier 1				
100% of deferred tax minus 50% deferred tax that impacting current year profit	100% of deferred tax				
Investment in other banks that considered by other bank as capital adjusted to Tier 2	Investment in other banks that considered by other bank as capital adjusted to Common Equity Tier 1				

This regulation will become effective started from 1 January 2015, except these following clauses that has become effective since 1 January 2014:

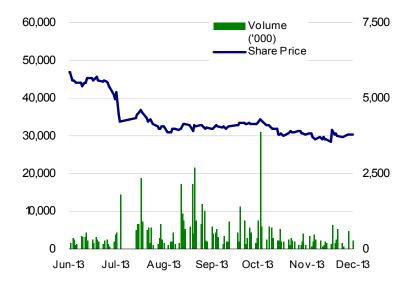
- a. Tier 1 Capital has to be maintained at least at 6% of risk weighted asset (RWA)
- b. Common Equity Tier 1 Capital needs to be maintained at least at 4.5% of RWA
- c. Any new capital instrument issued on 1 January 2014 onwards.

While BDI is still evaluating the impact of this regulation to BDI, we do not foresee that this regulation will significantly impact BDI in the next couple of years given the current strong capital structure of BDI and the fact that BDI has minimal additional Tier 1 Capital

Danamon		
PEFINDO	Outlook	Stable
August 2013	LT General Obligation	<sub>id</sub> AA+
Standard &	Outlook	Stable
Poor's	LT Foreign Issuer Credit	BB
December 2013	ST Foreign Issuer Credit	В
	LT Local Issuer Credit	BB
	ST Local Issuer Credit	В
Fitch's	Outlook	Stable
August 2013	LT Issuer Default Rating	BB+
	ST Issuer Default Rating	В
	Individual Rating	WD
	Support Rating	3
	Viability	bb+
	National Long Term	AA+ (idn)
Moody's	Outlook	Stable
October 2013	Long Term Rating	Baa3
	Foreicn LT Bank Deposits	Baa3
	Local LT Bank Deposits	Baa3
	Bank Financial Strength	D
	Foreign Currency ST Dept	P-3
	Local Currency ST Debt	P-3

### **Credit Ratings**

# **BDI's Daily Share Price and Trading Volume**



## **Statements of Financial Positions**

#### As at 31 December 2013 and 2012

(in million Rupiah)

NO	ACCOUNTS		NK	CONSOLIDATED		
NO.	ACCOUNTS	31 Dec 2013	31 Des 2012*)	31 Dec 2013	31 Des 2012*)	
	ASSETS					
1.	Cash	2,825,082	2,187,968	2,943,909	2,456,567	
2.	Placements with Bank Indonesia	12,903,138	9,738,775	12,903,138	9,738,775	
3.	Placements with other banks	7,127,226	6,015,038	9,210,256	8,141,111	
4.	Spot and derivative receivables	740,000	116,082	1,174,517	135,529	
5.	Marketable securities					
	a. Designated at fair value through profit/loss	126,788	116,571	126,788	116,571	
	b. Available for sale	11,272,216	9,276,530	11,881,419	9,464,217	
	c. Held to maturity	321,819	290,323	400,819	488,833	
	d. Loans and receivables	-	-	-	-	
6.	Securities sold under repurchase agreements (repo)	937,500	1,320,555	937,500	1,320,555	
7.	Securities purchased under resale agreements (reverse repo)	-	783,752	-	783,752	
8.	Acceptance receivables	4,107,561	1,837,724	4,107,561	1,837,724	
9.	Loans					
	a. Designated at fair value through profit/loss	-	-	-	-	
	b. Available for sale	-	-	-	-	
	c. Held to maturity	-	-	-	-	
	d. Loans and receivables	103,895,851	91,638,721	103,895,851	91,638,721	
10.	Sharia financing	1,884,790	1,542,140	1,884,790	1,542,140	
	Consumer financing receivables	-	-	28,091,602	23,155,883	
	Allowance for impairment losses on consumer financing receivables -/-	-	-	(913,771)	(768,848)	
12.	Premium receivables	-	-	118,268	114,409	
13.	Reinsurance Assets	-	-	568,311	505,863	
14.	Investments	2,657,392	2,657,392	12,175	12,175	
15.	Allowance for impairment losses on financial assets -/-	9 9	y · y	,	,	
	a. Marketable securities	(21,122)	(20,781)	(21,122)	(20,781)	
	b. Loans	(2,312,387)		(2,312,387)		
	c. Others	(28,260)				
16.	Intangible assets	926,022	870,666	2,990,289	2,914,648	
	Accumulated amortisation on intangible assets -/-	(681,198)				
17.	Fixed assets and equipment	3,518,017	3,197,904	4,402,597	4,008,168	
	Accumulated depreciation of fixed assets and equipment -/-	(1,825,780)				
18.	Non earning asset	(-,,-,,	(-,-,-,-,-,)	(_,,	(-,-,,,	
	a. Idle properties	16,289	21,227	16,289	21,227	
	b. Foreclosed assets	1,626	2,595	1,626	2,595	
	c. Suspense accounts	570	2,375	570	2,375	
	d. Interbranch assets		9		<u> </u>	
	i. Conducting operational activities in Indonesia	-	-	117	20	
	ii. Conducting operational activities outside Indonesia	-	-	-	-	
19.	Allowance for impairment losses on other assets -/-	-	-	-	-	
	Leased receivables	-	_	1,511,042	238,764	
	Deferred tax assets	946,200	851,235	1,022,113	903,123	
	Other assets	2,681,697	2,488,930	3,140,816	2,753,433	
	TOTAL ASSETS	152,021,037	130,474,521	184,237,348	155,791,308	

NO.	ACCOUNTS	BA			LIDATED	
NO.		31 Dec 2013	31 Des 2012	31 Dec 2013	31 Des 2012	
	LIABILITIES AND EQUITY	20 122 00 0	14.040.150	10 500 540	14151044	
1.	Current accounts	20,123,886	14,948,173	19,538,749	14,171,964	
2.	Savings	31,610,413	26,949,603	31,610,413	26,949,603	
3. 4.	Time deposits	57,159,885	48,707,460	56,637,058 1,374,962	47,715,065 1,061,234	
	Revenue sharing investment funds Deferred premium income	1,402,833	1,312,341	1,004,137	897,250	
6.	Unearned premium reserve	-	-	940,109	771,475	
	Loans from Bank Indonesia	_	190	-	190	
	Borrowings from other banks	1,699,244	2,826,370	1,699,244	2,826,370	
9.	Spot and derivative liabilities	456,211	68,025	458,850	84,288	
	Securities sold under repurchase agreements (repo)	759,245	1,048,688	759,245	1,048,688	
11.	Acceptance payables	4,103,382	1,828,365	4,103,382	1,828,365	
12.	Marketable securities issued	918,972	2,793,947	12,122,028	12,347,518	
13.	Borrowings					
	a. Loans that can be counted as capital	-	-	-	-	
	b. Other Borrowings	4,816,559	2,734,165	16,068,470	11,019,922	
14.	Security deposits	46,981	42,647	46,981	42,647	
15.	Interbranch liabilities					
	a. Conducting operational activities in Indonesia	-	-	-	-	
1.	b. Conducting operational activities outside Indonesia	-	-	-	-	
	Deferred tax liabilities	-	-	347,424	400,644	
	Other liabilities	3,167,200	3,161,267	5,973,313	5,892,774	
18.	Profit sharing investment funds	- 126,264,811	- 106,421,241	- 152,684,365	- 127,057,997	
	TOTAL LIABILITIES	120,204,011	100,421,241	152,004,505	127,057,997	
	EQUITY					
19	Issued and fully paid capital					
17.	a. Authorized capital	12,238,589	12,238,589	12,238,589	12,238,589	
	b. Unpaid capital -/-	(6,337,467)	, ,			
	c. Treasury stock -/-	-	-	-	-	
20.	Additional paid-up capital					
	a. Agio	7,391,756	7,391,756	7,391,756	7,391,756	
	b. Disagio -/-	-	-	-	-	
	c. Donated capital	-	-	-	-	
	d. Capital paid in advance	-	-	-	-	
	e. Others	-	-	-	-	
21.	Other comprehensive income					
	a. Difference in foreign currencies translation	-	-	-	-	
	b. Gains (losses) from changes in the value of financial assets as					
	available for sale	(71,161)	17,179	(116,646)	(12,228)	
	c. Cash flow hedges	31,273	-	5,625	(18,580)	
	d. Revaluation reserves of fixed asset	-	-	-	-	
	e. Part of other comprehensive income of associates	-	-	-	-	
	f. Gains (losses) on defined benefit actuarial program	-	-	-	-	
	g. Income tax related to other comprehensive income h. Others	-	-	-	-	
	n. Others Difference in quasi- reorganisation	-	-	-	-	
	Difference in restructuring value of transaction of entities under	-	-	-	-	
23.	common control	_	_	_	_	
24.	Others Equity	-	_	_	-	
	Reserves					
	a. General reserves	236,350	196,232	236,350	196,232	
	b. Specific reserves	-		-	-	
26.	Retained earnings					
	a. Previous years *)	9,303,232	7,299,566	13,791,582	11,023,467	
	b. Current year	2,963,654	3,247,425	4,041,684	4,011,873	
	, , , , , , , , , , , , , , , , , , ,					
	TOTAL EQUITY ATTRIBUTABLE TO EQUITY					
	HOLDERS OF THE PARENT EQUITY	25,756,226	24,053,280	31,251,473	28,493,642	
27.	Non-controlling interests	-	-	301,510	239,669	
1	TOTAL EQUITY	25,756,226	24,053,280	31,552,983	28,733,311	
				10		
	TOTAL LIABILITIES AND EQUITY	152,021,037	130,474,521	184,237,348	155,791,308	

# **Statements of Comprehensive Income** For the Years Ended 31 December 2013 and 2012

(in million Rupiah, except earnings per share)

		BA	ANK	CONSO	LIDATED	
NO.	ACCOUNTS	31 Dec 2013	31 Dec 2012*)	31 Dec 2013		
	INCOME AND EXPENSES FROM OPERATIONS					
A.	Interest Income and Expenses					
1.	Interest Income					
	a. Rupiah	13,664,372	13,405,648	19,354,829	18,172,079	
	b. Foreign currencies	602,721	561,851	602,727	561,856	
2.	Interest Expense					
	a. Rupiah	4,429,594	4,431,076	5,901,830	5,503,532	
	b. Foreign currencies	279,337	171,035	455,743	211,116	
	Net Interest Income	9,558,162	9,365,388	13,599,983	13,019,287	
3.	Underwriting income					
	3.1. Premium income	-	-	1,257,956	1,151,905	
	3.2. Underwriting expense	-	-	770,625	687,443	
	Net Underwriting Income	-	-	487,331	464,462	
	Net Interest and underwriting income	9,558,162	9,365,388	14,087,314	13,483,749	
4.	Sharia Income					
	4.1. Margin	27,637	18,431	27,637	18,431	
	4.2. Profit sharing	144,704	105,556	144,704	105,556	
	4.3. Bonus income	938	359	938	359	
	Total Sharia Income	173,279	124,346	173,279	124,346	
5.	Sharia Expenses					
	5.1. iB loss sharing	51,134	38,508	51,134	38,508	
	5.2. iB bonus expense	1,643	2,090	1,643	2,090	
	Total Sharia Expenses	52,777	40,598	52,777	40,598	
	Net Sharia Interest Income	120,502	83,748	120,502	83,748	
B.	Other Operating Income and Expense		,		,	
1.	Other Operating Income	7,022,731	3,833,479	8,947,284	5,383,995	
1.	a. Increase in fair value of financial assets (mark to market)	7,022,751	5,055,475	0,747,204	5,565,775	
	i. Marketable securities		_	_	_	
	ii. Loans					
	iii. Spot and derivatives	3,655,706	690,146	3,655,706	690,146	
	iv. Other financial assets	5,055,700	050,140	5,055,700	050,140	
	b. Decrease in fair value of financial liabilities (mark to market)	-	-	_	-	
	c. Gain from sale of financial assets	-	-	-	-	
	i. Marketable securities	5,240	23,339	11,516	23,339	
	ii. Loans	5,240	23,339	11,510	23,339	
	iii. Other financial assets	-	-	-	-	
	d. Gain from spot and derivative transaction (realised)	276 124	127 400	276 144	127 400	
	e. Gain from investment under equity method	276,134	137,490	276,144	137,490	
	f. Dividend	-	-	-	-	
		909,323	993,530	4,977	4,723	
	g. Fees/commissions and administrative	1,528,978	1,434,883	2,169,397	1,949,865	
	h. Recovery of impairment loss reserves	-				
	i. Other income	647,350	554,091	2,829,544	2,578,432	
2.	Other Operating Expenses	13,022,509	9,206,579	17,549,944	13,380,629	
	a. Decrease in fair value of financial assets (mark to market)					
	i. Marketable securities	232	101	232	101	
	ii. Loans	-	-	-	-	
	iii. Spot and derivatives	3,776,592	655,819	3,776,592	655,819	
	iv. Other financial assets	-	-	-	-	
	b. Increase in fair value of financial liabilities (mark to market)	-	-	-	-	
	c. Losses from sale of financial assets					
	i. Marketable securities	8,606	2,153	8,606	10,234	
	ii. Loans	-	-	-	-	
	iii. Other financial assets	-	-	-	-	
	<ul> <li>d. Losses from spot and derivative transaction (realised)</li> </ul>	6,215	69,240	6,215	69,240	
	e. Impairment losses on financial assets	-	-	-	-	
	<ol> <li>Marketable securities</li> </ol>	372	19,731	372	19,731	
	ii. Loans	2,182,467	2,170,261	3,318,273	3,115,559	
	iii. Sharia financing	15,801	24,379	15,801	24,379	
	iv. Other financial assets	(12,483)	(14,235)	12,403	(14,235)	
	f. Losses related to operational risk	6,413	17,209	6,965	18,197	
	g. Losses from investment in shares under equity method	-	-	-	-	
	h. Fees/commissions and administrative	353,242	294,046	354,280	298,052	
	i. Losses from decrease in value of non financial assets	1,015	4,799	1,015	5,109	
	j. Salaries and employee benefits	3,459,648	3,069,852	5,495,215	4,959,106	
	k. Promotion expenses	208,361	117,215	265,676	163,709	
	1. Other expenses	3,016,028	2,776,009	4,288,299	4,055,628	
	Net Other Operating Expenses	(5,999,778)	(5,373,100)	(8,602,660)	(7,996,634)	

NO.	ACCOUNTS	BA	ANK	CONSO	LIDATED
NO.	ACCOUNTS	31 Dec 2013	31 Dec 2012*)	31 Dec 2013	31 Dec 2012*)
	NON OPERATING INCOME				
1.	Gain/(loss) from sale of premisses and equipment	3,521	(7,973)	2,148	(6,855)
2.	Gain (loss) on foreign currencies translation	320	475	5,185	1,546
3.	Income(expenses) non operating expenses	(3,622)	(24,451)	(82,275)	(78,875)
	NON OPERATING LOSS	219	(31,949)	(74,942)	(84,184)
	INCOME BEFORE INCOME TAX	3,679,105	4,044,087	5,530,214	5,486,679
1	Income tax				
	a. Income tax expenses	780,968	730,019	1,504,657	1,307,993
	b. Deferred tax expenses (income)	(65,517)	66,643	(133,763)	61,538
	NET INCOME	2,963,654	3,247,425	4,159,320	4,117,148
	OTHER COMPREHENSIF INCOME NET OF TAX				
	a. Foreign exchange difference from translation of financial				
	statements in foreign currency	-	-	-	-
	b. Gains from change financial assets available for sale	(117,787)	(6,276)	(135,847)	(19,539)
	c. Cash flow hedges	31,273	(244)	32,833	(17,231)
	d. Gain fixed asset revalutioan	-	-	-	-
	e. Part of other comprehensive income of associates	-	-	-	-
	f. Gains (losses) on defined benefit actuarial program	-	-	-	-
	g. Income tax relating to components of other comprehensive	29,446	1,569	20,447	1,569
	h. Others	-	-	-	-
	Other comprehensive income, net of tax	(57,068)	(4,951)	(82,567)	(35,201)
	TOTAL COMPREHENSIVE INCOME	2,906,586	3,242,474	4,076,753	4,081,947
	Comprehensive income attribute to :				
	EQUITY HOLDERS OF THE PARENT ENTITY	2,963,654	3,247,425	4,041,684	4,011,873
	NON-CONTROLLING INTERESTS		-	117,636	105,275
	TOTAL INCOME FOR THE YEAR ENDED	2,963,654	3,247,425	4,159,320	4,117,148
	Total comprehensive income attribute to :				
	EQUITY HOLDERS OF THE PARENT ENTITY	2,906,586	3,242,474	3,961,471	3,978,860
	NON-CONTROLLING INTERESTS	-	-	115,282	103,087
	TOTAL COMPREHENSIVE INCOME IN CURRENT YEARS	2,906,586	3,242,474	4,076,753	4,081,947
	PROFIT (LOSS) TRANSFERRED TO HEAD OFFICE				
	DIVIDEND	(1,203,640)	(1,000,924)	(1,203,640)	(1,000,924)
	OTHERS	(40,118)	(33,363)	(40,118)	(33,363)
	EARNINGS PER SHARE	309.21	338.82	421.68	418.57

# Reconciliation between amounts stated in the statement of comprehensive income and those stated in the discussion section/ analyst briefing

For the Year ended 31 December 2013

	Newsletter										
а	b	С	d	е	f	g		h	i		
Net	Net Under-	Net Sharia	Other	Other		Non					
Interest	writing	Interest	Operating	Operating	Non Operating	Operating	Income		Minority		
Income	Income	Income	Income	Expenses	Income	Loss	before Tax	Taxes	Interest	Income after Minority Interest	
13,600	487	121	8,947	(17,550)	-	(75)	5,530	(1,371)	(118)	4,042	

a+c	b+d		е			f+g	h	i		
Net Interest Income	Non- Interest Income	Operating Income	Operating Expenses	Pre- Provision Operating Profit	Cost of Credit	Non Operating Income/ (Loss)	Taxes	Minority Interest	Net Profit after Tax and Minority Interest	Remark
13,720	9,435	23,155	(17,550)	5,605	-	(75)	(1,371)	(118)	4,042	
(189)		(189)	189	-					-	LPS Deposit Insurance
		-		-	(3)	3			-	Loss on reposess assets
	(27)	(27)		(27)	27				-	Provision for ADMF acquisition cost
	(139)	(139)		(139)	139				-	Write off on amortization cost
	(177)	(177)	177	-					-	ADMF indirect acquisition cost
	(3,777)	(3,777)	3,777	-					-	Decrease in fair value of financial assets (MTM)
	(9)	(9)	9	-					-	Losses from sale of financial assets (marketable securities)
	(6)	(6)	6	-		-			-	Losses from spot and derivative transaction (realised)
		-	3,347	3,347	(3,347)				-	Impairment losses on financial assets
	(354)	(354)	354	-	. ,				-	Fees/commissions and administrative expenses
	. ,	-	1	1	(1)				-	Allowance for possible losses on non earning assets
	(16)	(16)	(4)	(21)	( )	21			-	Others
13,531	4,929	18,460	(9,695)	8,766	(3,184)	(52)	(1,371)	(118)	4,042	
						Analyst Briefii	ng Presentati	ion		

### Key Financial Ratios As at 31 December 2013 and 2012

NO.	RATIOS (%)	31 Dec 2013	31 Des 2012*)
	CONSOLIDATED RATIOS :		
	Capital		
1.	1. Capital Adequacy Ratio (CAR)	17.86%	18.90%
II.	Earning assets	17.0070	10.7070
11.	Non-performing earning assets and non productive assets to		
	<ol> <li>total earnings and non productive assets</li> </ol>	1.29%	1.63%
	<ol> <li>Non-performing earning assets to total productive assets</li> </ol>	1.58%	2.01%
	3. Allowance for impairment losses for financial asset to	1.5070	2.0170
	productive asset	2.03%	2.26%
	4. NPL gross	1.89%	
	5. NPL net	0.00%	0.00%
ш	Rentability	0.0070	0.0070
111.	1. Return on Assets (ROA)	3.40%	3.71%
	<ol> <li>Return on Equity (ROE)</li> </ol>	14.52%	
	<ol> <li>NIM including third party premium expenses</li> </ol>	9.60%	
	4. Cost to income	52.52%	50.76%
	4. Cost to income	52.5270	50.70%
	BANK RATIOS :		
I.	Capital		
	1. CAR	17.48%	18.38%
II.	Earning assets		
	Non-performing earning assets and non productive assets to		
	1. total earnings and non productive assets	1.27%	1.69%
	2. Non-performing earning assets to total productive assets	1.62%	2.16%
	3. Allowance for impairment losses for financial asset to		
	productive asset	1.77%	2.03%
	4. NPL gross	2.03%	2.67%
	5. NPL net after impairment value	0.00%	0.21%
	6. Non performing iB receivables and financing with contract	1.60%	2.03%
III.	Rentability		
	1. ROA	2.75%	3.18%
	2. ROE	12.99%	15.78%
	3. NIM	8.46%	8.65%
	4. NIM including third party premium expenses	8.29%	8.48%
	5. Operating expenses to operating income	82.86%	77.27%
	6. Cost to income	56.74%	52.31%
IV.	Liquidity		
	LDR	95.06%	100.68%
V.	Compliance		
	1. a. Percentage violation on Legal Lending Limit		
	a.1. Related parties	0.00%	0.00%
	a.2. Third parties	0.00%	0.00%
	b. Percentage lending in excess of Legal Lending Limit		
	b.1. Related parties	0.00%	0.00%
	b.2. Third parties	0.00%	0.00%
	2. Statutory Reserve Requirements (GWM)		
	a. GWM Primary Idr	8.12%	8.13%
	b. GWM Foreign Currency	8.49%	
	4. Net Open Position	0.74%	0.51%

## **Statements of Commitments and Contingencies**

As at 31 December 2013 and 2012

(in million Rupiah)

ACCOUNTS	BANK DA	ANAMON	KONSOLIDASIAN		
ACCOUNTS	31 Dec 2013	31 Des 2012	31 Dec 2013	31 Des 2012	
COMMITMENT RECEIVABLES					
1. Unused borrowing facilities					
a. Rupiah	-	-	-	-	
b. Foreign currencies	-	-	-		
2. Outstanding buying of spot and derivative contract	8,927,047	2,747,362	8,927,047	2,747,362	
3. Others	-	-	-	-	
COMMITMENT PAYABLES					
1. Unused loans facilities granted to debtors					
a. BUMN					
i. Committed					
- Rupiah	-	-	-	-	
- Foreign currencies	-	-	-	-	
ii. Uncommitted					
- Rupiah	49,551	57,510	49,551	57,510	
- Foreign currencies	-	-	-	-	
b. Others					
i. Committed	294,125	318,188	294,125	318,188	
ii. Uncommitted	31,106,414	29,451,860	31,106,414	29,451,860	
2. Unused loan facilities granted to other banks					
a. Committed					
i. Rupiah	23,155	14,342	23,155	14,342	
ii. Foreign currencies	-	-	-	-	
b. Uncommitted					
i. Rupiah	217,207	264,901	217,207	264,901	
ii. Foreign currencies	-	-	-	-	
3. Outstanding Irrevocable L/C					
a. Offshore L/C	1,573,293	796,128	1,573,293	796,128	
b. Local L/C	914,713	318,702	914,713	318,702	
4. Outstanding selling of spot and derivative contract	3,208,393	3,489,651	3,208,393	3,489,651	
5. Others	-	-	-	-	
CONTINGENT RECEIVABLES					
1. Guarantees received					
a. Rupiah	-	-	-	-	
b. Foreign currencies	85,902	82,401	85,902	82,401	
2. Interest receivables on non performing assets					
a. Loan interest income	292,383	285,003	292,383	285,003	
b. Other interest	2,538	2,480	2,538	2,480	
3. Others	-	-	-	-	
CONTINGENT PAYABLES					
1. Guarantees issued					
a. Rupiah	2,764,076	2,351,785	2,764,076	2,351,785	
b. Foreign currencies	588,719	353,055	588,719	353,055	
2. Others	-	-	-	-	

# **Earning Asset Quality and Other Information** As at 31 December 2013 and 2012

(in million Rupiah)

	31 DESEMBER 2013 31 DESEMBER 2012*)												
NO.	ACCOUNTS	Current L	Special Mention DPK	Substandard KL	Doubtful D	Loss M	Total JUMLAH	Current L	Special Mention DPK	Substandard KL	Doubtful D	Loss M	Total JUMLAH
I. 1.	RELATED PARTIES Placements with other banks a. Rupiah b. Foreign currencies	197,350 479,022	-	-	-	-	197,350 479,022	120,767 147,660	-	-	-	-	120,767 147,660
2.	Spot and derivative receivables a. Rupiah b. Foreign currencies	-	-	-	-	-	-	-	-	-	-	-	-
3.	Marketable securities a. Rupiah b. Foreign currencies	38,258 6,974	-	-	-	-	38,258 6,974	45,740	1,206	-	-	-	45,740 1,206
4.	Securities sold under repurchase agreements (repo)		-	_	-	-	0,774	-	1,200		-	-	1,200
5.	a. Rupiah b. Foreign currencies Securities purchased under resale agreements (reverse repo)	-	-	-	-	-	-	-	-	-	-	-	-
6. 7.	a. Rupiah b. Foreign currencies Acceptance receivables Loans	494	-	-	-	-	494	-	-	-	-	-	-
	<ul> <li>a. Debtor micro, small and medium</li> <li>i. Rupiah</li> <li>ii. Foreign currencies</li> <li>b. Non debtor micro, small and medium</li> </ul>	1,760	835	-	-	-	2,595	127	-	-	-	-	127
	<ul> <li>i. Non deotor micro, small and medium</li> <li>i. Rupiah</li> <li>ii. Foreign currencies</li> <li>c. Restructured</li> </ul>	22,592	1,813	-	-	-	24,405	14,620	-	-	-	-	14,620
	i. Rupiah i. Foreign currencies d. Properties Ioan	20,294	1,679		-	-	21,973	13,602	-		-	-	13,602
9. 10.	Investments Temporary equity investment Others receivables Commitments and contingencies to third	2,645,312	-	-	-	-	2,645,312	2,645,312	-	-	-	-	2,645,312
	parties a. Rupiah b. Foreign currencies	1,220,925	-	-	-	-	1,220,925	-	-	-	-	-	-
12. 13. 14.	Idle properties Foreclosed assets	-	-	-	-	-	-	-	-	-	-	-	-
II. 1.	NON RELATED PARTIES Placements with other banks a. Rupiah	799,927					799,927	1,276,805					1,276,805
2.	a. Rupian 5. Foreign currencies Spot and derivative receivables a. Rupiah	5,650,927 308,897	-	-	-	-	5,650,927 308,897	4,469,806	-	-	-	-	4,469,806
3.	b. Foreign currencies Marketable securities a. Rupiah	431,103 10,968,461	-	-	-	- 20,000	431,103 10,988,461	19,608 9,533,812	-	-	-	- 20,000	19,608 9,553,812
4.	b. Foreign currencies Securities sold under repurchase agreements (repo)	687,130	-	-	-	-	687,130	82,269	397	-	-	-	82,666
5.	a. Rupiah b. Foreign currencies Securities purchased under resale agreements (reverse repo)	937,500	-	-	-	-	937,500	1,320,555	-	-	-	-	1,320,555
6. 7.	a. Rupiah b. Foreign currencies Acceptance receivables Loans	4,107,067	-		-	-	4,107,067	783,752	-	-	-	-	783,752 - 1,837,724
	<ul> <li>a. Debtor micro, small and medium</li> <li>i. Rupiah</li> <li>ii. Foreign currencies</li> <li>b. Non debtor micro, small and medium</li> </ul>	30,339,742 291,544	1,560,137	252,608	400,898	672,202 577	33,225,587 292,121	27,828,915 335,908	1,529,229 475	247,304	340,608 1,052	552,857	30,498,913 337,435
	i. Roreign currencies c. Restructured	55,289,664 11,814,381	3,955,913 368,967	123,911	276,593	256,263 150,241	59,902,344 12,333,589	46,210,483 9,052,043	5,398,189 337,052	202,798 4	292,401 32	345,511 491,253	52,449,382 9,880,384
	i. Rupiah ii. Foreign currencies d. Properties Ioan Investments	725,785 354,848 4,350,737 12,055	350,658 322,870 117,942 25	64,859 - 4,032	78,698 - 12,199	129,961 39,857 24,176	1,349,961 717,575 4,509,086 12,080	709,963 214,528 3,610,802 12,055	268,218 291,920 170,523 25	39,565 7,894	31,680 - 10,301	79,209 41,056 25,763	1,128,635 547,504 3,825,283 12,080
9. 10.	Temporary equity investment Others receivables Commitments and contingencies to third	94,705	-	-	-	-	94,705	171,091	-	-	-	1,688	172,779
12	parties a. Rupiah b. Foreign currencies Idle properties	25,630,196 10,492,144	163,004 24,984		- - 1,908	-	25,793,200 10,517,128 16,289	25,594,710 8,117,769	189,671 24,319	-	- - 6,846	-	25,784,381 8,142,088 21,227
13.	Foreclosed assets Suspense accounts	570	-	80	593	953	1,626 570	2,375	-	601 -	3,992	8,055	12,648 2,375
Ш. 1.	OTHERS INFORMATION Collateralised assets a. To Bank Indonesia						62,560						62,560
	b. To other parties Total Allowance for impairment losses on financial assets -/-						- 2,361,781						680,000 2,347,396
	Minimum required allowance for possible losses on assets Percentage of micro, small and medium enterprises credit to total loans						2,664,065 31.69%						2,854,478 33.09%
	Percentage of micro and small enterprises credit to total loans Percentage of micro, small and medium						13.50%						15.03%
	enterprises debtors to total debtors Percentage of micro and small enterprises debtor to total debtors						9.92% 8.53%						9.10% 7.95%
	Others a. Chanelling loans b. Chanelling loans Mudharabah Muqayadah						350,640						350,645
	c. Written-off earning assets d. Recovery on written-off earning assets e. Charged-off earning assets						1,936,926 721,094 343,067						1,911,276 730,538 460,711

\*) Starting October 2012, Bank has adopted PBI No.14/15/PBI dated 24 October 2012 regarding "Asset Quality Valuation for Commercial bank"; reclassified

## **Allowance for Impairment Losses**

As at 31 December 2013 and 2012

(in million Rupiah)

		31 Dec	2013		31 Des 2012*)				
	Impairment Lo	oss Allowance	Minimum Requi	ired Regulatory	Impairment L	oss Allowance	Minimum Requ	ired Regulatory	
No. ACCOUNTS	Individual	Collective	General	Specific	Individual	Collective	General	Specific	
	CKI	PN	PPA wajib	dibentuk	CK	PN	PPA wajil	o dibentuk	
	Individual	Kolektif	Umum	Khusus	Individual	Kolektif	Umum	Khusus	
1 Placements with other banks	-	4,970	71,272	-	-	-	60,150	-	
2 Spot and derivative receivables	-	-	7,400	-	-	-	1,161	-	
3 Marketable securities	20,000	1,122	29,344	20,000	20,000	781	23,280	20,080	
4 Securities sold under repurchase									
agreements (repo)	-	-	-	-	-	-	-	-	
5 Securities purchased under resale									
agreements (reverse repo)	-	-	-	-	-	-	-	-	
6 Acceptance receivables	-	-	41,076	-	-	-	18,377	-	
7 Loans	310,703	2,001,684	947,553	1,435,500	534,631	1,745,048	817,026	1,815,311	
8 Others receivable	23,290	-	947	-	-	46,936	1,711	1,688	
9 Investments	-	-	26,574	1	-	-	26,574	1	
10 Temporary equity investment	-	-	-	-	-	-	-	-	
11 Transaction administrative accounts	-	12	58,403	9,399	-	-	38,197	10,700	
·	353,994	2,007,787	1,182,568	1,464,900	554,631	1,792,765	986,476	1,847,779	

# **Statement of Foreign Exchange and Derivative Transactions** As at 31 December 2013 and 2012

(in million Rupiah)

NO.	TRANSACTION	Notional Amount	Purpose			Derivative Receivable and Liabilities			
NU.	IRANSACTION	Notional Amount	Trading	Hedging	Receivables	Liabilities			
Α.	Related to exchange rate								
1.	Spot	22,028	22,028		102	16			
2.	Forward	307,993	307,993		275	1,654			
3.	Option	-	-		-	-			
	a. Purchased	-	-		-	-			
	b. Written	-	-		-	-			
4.	Future	-	-		-	-			
5.	Swap	11,354,862	10,746,362	608,500	735,328	454,364			
6.	Others	-	-		-	-			
B.	Related to interest rate		-		-	-			
1.	Forward	-	-		-	-			
2.	Option	-	-		-	-			
	a. Purchased	-	-		-	-			
	b. Written	-	-		-	-			
3.	Future	-	-		-	-			
4.	Swap	327,688	327,688		4,295	177			
5.	Others	-	-		-	-			
C.	Others				-	-			
	TOTAL	12,012,571	11,404,071	608,500	740,000	456,211			

# Capital Adequacy Ratio As of 30 September 2013 and 2012

(in million Rupiah)

		DESCRIPTION	31 Dese Bank	mber 2013 Konsolidasian	31 Dese Bank	ember 2012 Konsolidasiar
		NTS CAPITAL	21,588,379	26,794,974	19.390.977	23,944,194
1.	Paic	l up capital	5,901,122	5,901,122	5,901,122	5,901,12
2.		closed reserves				
	2.1	Additional factors a. Additional paid up capital	7,391,756	7,391,756	7,391,756	7,391,75
		b. Donated capital	-	-	-	-
		c. General reserve d. Specific reserves	236,350	236,350	196,232	196,23
		e. Prior years' profit after tax (100%)	- 8,446,271	12,934,624	6,442,605	10,166,50
		f. Current year profit net of taxes (50%)	1,449,069	1,983,786	1,623,712	2,005,93
		<ul> <li>g. Positive adjustment in foreign currency translation of overseas branch</li> <li>h. Paid up capital fund</li> </ul>	-	-	-	-
		i. Issued warrant (50%)	-	-	-	-
	2.2	j. Issued share options on shares option compensation programs (50%)	-	-	-	-
	2.2	Deduction factors a. Disagio	-	-		
		b. Prior years' losses (100%)	-	-		
		c. Current year losses (100%)	-	-		
		<ul> <li>d. Negative adjustment in foreign currency translation of overseas branch</li> <li>e. Other comprehensive income: loss on declining value on available for sale</li> </ul>	-	-		
		investment	(71,161)	(66,031)		
		f. Under provision between regulatory provision and impairment value on				
		productive assets q. Under provision between regulatory provision and impairment value on	(285,687)	(10,643)	(485,391)	(196,79
		g. Order provision between regulatory provision and impairment value on non productive assets	(16,597)	(16,597)	(20,223)	(20,22
		h. Negative difference on fair value of financial instrument in trading book	-	-	-	(•,
3.		rative Capital Subordinated marketable securities (perpetual non cummulative)				
		Subordinated marketable securities (perpetual non cummulative)	-	-		
		Other innovative capital instruments	-	-		
4.		uction factor to core capital Goodwill	-	(1,074,532)	_	(1,074,5)
	4.2	Other intangible assets	-	-	-	-
		Investment (50%)	(1,462,744)	(484,861)	(1,658,836)	(425,8
5.	4.4 Min	Short of capital on insurance subsidiary company (50%) ority interest	-	-	-	-
		•				<b>5</b> 10 ()
		EMENTARY CAPITAL er Tier 2	-	906,724	-	718,40
	1.1	Preferen stock (perpetual cummulative)				
	1.2 1.3	Subordinated marketable securities (perpetual cummulative) Subordinated loan (perpetual cummulative)	-	-	-	-
	1.4	Mandatory covertible bond	-	-	-	-
	1.5		-	-	-	-
	1.6 1.7		-	-	-	-
	1.8	General allowance for possible losses on earning assets (max. 1.25% of				
		weighted risk-based assets)	1,182,568	1,391,585	986,476	1,144,2
	1.9					
2.	Low	investment (45%) er Tier 2 max 50% core capital	-	-	-	-
	2.1		-	-	-	-
	2.1	Subordinated borrowings or bonds which can be calculated Other supplementary capital lower tier 2	-	-	-	-
3.	Ded	uction factor supplementary capital				
		Investments (50%) Short of capital on insurance subsidiary company (50%)	(1,182,568)	(484,861)	(986,476)	(425,8
C. De	3.2 educt	ion factors on core and supplementary capital securitisation exposure	-	-	-	-
			-	-	-	-
		upplementary capital which meet the criterias (Tier 3) upplementary capital allocated to anticipate market risk	-	-	-	-
		RE AND SUPPLEMENTARY CAPITAL (A+B-C)	21,588,379	27,701,698	19,390,977	24,662,63
		DRE, SUPPLEMENTARY CAPITAL AND ADDITIONAL SUPPLEMENTARY				
		ALLOCATED TO ANTICIPATE MARKET RISK (A+B-C+E) GHTED ASSETS - CREDIT RISK *)	21,588,379 102,843,863	27,701,698 126,138,821	19,390,977 87,244,106	24,662,65 105,463,83
		GHTED ASSETS - OPERATIONAL RISK	20,269,187	28,600,198	17,940,744	24,707,40
RISK	WEI	GHTED ASSETS - MARKET RISK	397,427	401,131	315,042	315,04
		ADEQUACY RATIO WITH CREDIT RISK AND OPERATIONAL RISK	17.54%	17.90%	18.44%	18.9
		III:(IV+V)) ADEQUACY RATIO WITH CREDIT RISK, MARKET RISK AND	17.5470	17.30 /0	10.77/0	10.7.
		ONAL RISK CHARGE (III:(IV+V+VI))	17.48%	17.86%	18.38%	18.90
OPE						

\*) Starting January 2012, Bank has adopted SE Bl No. 13/6/DPnP dated 18 February 2011 regarding "Guidance for Risk Weighted with Credit Risk Calculation using Standardized Approach".

# **Syariah Unit**

# BALANCE SHEETS AS AT 31 DECEMBER 2013 AND 2012 (In million Rupiah)

NO.	ACCOUNTS	31 Dec 2013	31 Dec 2012*)
A.	ASSETS		
1.	Cash	42,481	42,166
2.	Current accounts with Bank Indonesia	76,387	52,272
3.	Certificates of Bank Indonesia Sharia	505,000	250,000
4.	Placement with other sharia banks	-	-
	Allowance for possible losses on placement with other sharia banks -/-	-	-
5.	Marketable securities - sharia bonds	95,000	98,147
	Allowance for possible losses on marketable securities - sharia bonds -/	(20,750)	(20,781)
6.	iB receivables *)	261,572	180,836
	Allowance for possible losses on iB receivables -/-	(16,898)	(2,963)
7.	Others iB receivables	159,321	255,505
	Allowance for possible losses on others iB receivables -/-	(210)	(281)
8.	iB financing	1,464,179	1,106,481
	Allowance for possible losses on iB financing -/-	(27,074)	(31,607)
9.	Fixed assets	27,365	26,034
	Accumulated depreciation of fixed assets -/-	(9,997)	(6,303)
10.	Accrued income	14,576	14,111
11.	Prepaid expenses	39,983	52,655
12.	Other assets	2,441	13,821
	TOTAL ASSETS	2,613,376	2,030,093
В.	LIABILITIES		
1.	iB funds		
	<ul> <li>a. iB deposit current accounts</li> </ul>	134,011	146,887
	<ul> <li>b. iB deposit savings</li> </ul>	7,482	19,955
2.	Others iB current liabilities	2,714	1,467
3.	Liabilities to Bank Indonesia (FPJPS)	-	-
4.	Deposits from other banks	53,249	22,942
5.	iB marketable securities issued	-	140,000
6.	Others liabilities	1,152,738	603,005
7.	Investment funds		
	a. iB savings	398,080	451,570
	b. iB deposits	863,254	693,921
8.	Accumulated (loss)/gain	1,848	(49,654)
	TOTAL LIABILITIES	2,613,376	2,030,093

STATEMENTS OF INCOME FOR THE PERIOD 9 MONTHS 31 DECEMBER 2013 AND 2012

	n million Rupiah)							
NO.	ACCOUNTS	31 Dec 2013	31 Dec 2012*)					
A.	OPERATING INCOME							
1.	Margin	27,637	18,431					
2.	Profit sharing	144,704	105,556					
3.	iB Bonus	938	359					
4.	Other operating income	69,822	55,451					
В.	TOTAL OPERATING INCOME	243,101	179,797					
C.	Margin distribution for non - discretionary investment funds							
	a. Bank	806	1,918					
	b. Non Bank	50,328	36,590					
	c. Bank Indonesia (FPJPS)	-	-					
D.	TOTAL PROFIT SHARING	51,134	38,508					
E.	Income from operation after deducting margin							
	distribution for non-discretionary investment funds	191,967	141,289					
F.	OPERATING EXPENSES							
1,	iB bonus	1,643	2,090					
2.	Allowance for possible losses on assets	16,159	44,521					
3.	General and administrative	23,196	20,160					
4.	Salaries and employee benefits	104,805	90,700					
5.	Others	35,766	26,131					
G.	TOTAL OPERATING EXPENSE	181,569	183,602					
H.	NET OPERATING INCOME	10,398	(42,313)					
I.	Other non-operating income	503	955					
J.	Other non-operating expenses	9,053	8,296					
K.	NON-OPERATING LOSS	(8,550)	(7,341)					
L.	NET INCOME/(LOSS) DURING YEAR ENDED	1,848	(49,654)					

#### STATEMENTS OF COMMITMENTS AND CONTINGENCIES AS AT 31 DECEMBER 2013 AND 2012 (In million Rupiah)

NO.	ACCOUNTS	31 Dec 2013	31 Dec 2012*)
1.	Unused iB financing facilites **)	-	-
2.	Outstanding iB irrevocable letters of credit	1,242	5,000
3.	iB guarantees issued	-	-
4.	Others	2,538	2,480

Notes:

- Danamon Sharia Branches were started in May 2002. Until December 2013 Danamon Sharia has 160
- Sharia sub-branches Danamon Sharia Branches : Jakarta, Bukit Tinggi, Aceh, Surabaya, Martapura, Solo, Makasar, Bandung, Danamon Sharia Brancnes : Jakarta, Bukri I inggi, Acen, Suaadaya, mai tapuna, Sono, Wanasan, Janwa Cirebon, Malang, Tasikmalaya, Kediri, Semarang, Jember, Mataram, Lampung, Serang, Yogyakarta, Palembane. Pekanbaru. Medan. Purwokerto. Dennasar. Batam and Tegal.
   In accordance with Letter from Bank Indonesia No. 10/57/DpG/DPbS dated 27 May 2008 regarding "Equalisation of Sharia Banking Products and Services", starting June 2008 all sharia banking moducts/sevices eculalized as islamic Banking (iB)
   Breceivables exclude margin to be received of Rp 57,851million and Rp 33,318 million as at 31
- December 2013 and 2012, respectively. \*\*) Starting June 2008, reporting to BI for unused iB financing facilities to debtors, only committed facilities
- are being reported by the Bank on off balance sheet (commitments and contingencies)

### TABLE OF MARGIN DISTRIBUTION

FOR THE MONTH OF DECEMBER 2013 (In million Rupiah)

		Average	Revenues		Depositor's portion		
NO.	Type of funding	balance	to be distributed	Nisbah (%)	Total bonus & profit sharing	Rate of return indication (%)	
		Α	В	С	D	Ε	
1.	iB deposit current accounts						
1.	a. Bank	2,848	24	0.00	-	-	
	b. Non Bank	224,545	1,912	0.00	-	-	
2.	iB deposit savings		-,				
	a. Bank	-	-	0.00	-	-	
	b. Non Bank	7,315	62	0.00	-	-	
3.	iB savings	,					
	a. Bank	23,950	204	13.00	27	1.30	
	b. Non Bank	376,448	3,206	13.00	417	1.30	
4.	iB deposits						
	a. Bank						
	- 1 month	1,653	14	46.00	6	4.61	
	- 3 months	0	0	46.00	0	4.61	
	- 6 months	0	0	46.00	0	4.61	
	- 12 months	3,080	26	46.00	12	4.61	
	b. Non Bank						
	- 1 month	670,762	5,712	46.00	2,627	4.61	
	- 3 months	10,919	93	46.00	43	4.61	
	- 6 months	7,149	61	46.00	28	4.61	
	- 12 months	11,727	100	46.00	46	4.61	
	TOTAL	1,340,396	11,414		3,206		

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#### **Notes to the Financial Statements**

 Financial information as at 31 December 2013 and 2012 and for the year then ended were taken from the consolidated financial statement which have been audited by Purwantono, Suherman & Surja, Registered Public Accountant (Partner in-charge: Drs. Hari Purwantono) whose report dated 5 February 2014 expressed an unqualified opinion and 6 February 2013 expressed an unqualified opinion with the explanatory paragraph regarding restatement of consolidated financial statement as at 31 December 2011 and for the year then ended and consolidated statement of financial position as at 1 January 2011/31 December 2010.

The above financial information are published in order to comply with the Circular Letter of Bank Indonesia (SE BI) No. 13/30/DPnP dated 16 December 2011 regarding "Third Amendment on Bank Indonesia Circular Letter No. 3/30/DPnP dated 14 December 2001 regarding Quarterly and Monthly Published Financial Statements of Commercial Bank and Certain Reports Submitted to Bank Indonesia" and in accordance with Regulation of Capital Market and Financial Institution Supervisory Agency ("Bapepam-LK" which function has been transferred to Financial Service Authority ("OJK") starting 1 January 2013) No. VIII.G.7. Attachment to Decision of Chairman of Bapepam and LK No. Kep-347/BL/2012 regarding "Financial Statements Presentation and Disclosure of Issuer or Public Companies" jo. Decision of Chairman of Bapepam and LK. No. KEP-554/BL/2010 dated 30 December 2010 regarding "Amendment on Decision of Chairman of Capital Market Supervisory Agency No. KEP-06/PM/2000 dated 13 March 2000 regarding Guidelines for the Preparation of Financial Statements" jo. Circular Letter of Chairman of Bapepam No. SE-02/PM/2002 regarding "Guidelines for Presentation and Disclosure of Financial Statements of Issuer or Public Companies", and Regulation No. X.K.2 Attachment to Decision of Chairman of Bapepam-LK No. Kep-346/BL/2011 dated 5 July 2011 regarding "Submission Obligation of Periodic Financial Statements".

- Certain account in the consolidated financial statements for the year ended 31 December 2012 have been reclassified to conform with the presentation of consolidated financial statements for the year ended 31 December 2013.
- 3. The consolidated financial statements as at 31 December 2013 and 2012 and for the years then ended included financial statements of subsidiaries, i.e. PT Adira Dinamika Multi Finance Tbk, PT Asuransi Adira Dinamika, and PT Adira Quantum Multifinance.
- 4. The ultimate shareholder of Asia Financial (Indonesia) Pte. Ltd. (AFI) is Temasek Holding Pte. Ltd., an investment holding company based in Singapore which is wholly owned by the Ministry of Finance of Singapore.

As at 2 April 2012, the Bank has been informed by Fullerton Financial Holding Pte. Ltd. (FFH), that it has entered into a contingent share purchase agreement with DBS Group Holdings (DBS) to sell the entire FFH interest in the share capital of AFI to DBS. Currently, AFI holds approximately 67.37% of the total issued shares of the Bank. This transaction is subject to the approvals, among others, of DBS shareholders and regulators, including Bank Indonesia.

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As at 3 June 2013, the Bank has been informed by FFH that DBS and FFH has mutually agree to renew the conditional share purchase agreement of the entire FFH interest in the share capital of AFI, which previously expired at 4 April 2013 and 2 June 2013 changed to 1 August 2013.

As at 31 July 2013, the Bank has been informed by FFH that the conditional share purchase agreement between FFH and DBS to purchase AFI shares will be expired after the date of August 1, 2013, and will not be renewed, and therefore the agreement is no longer valid after August 1, 2013.

Exchange rate as at 31 December 2013: USD 1 = Rp12.170,00 ; exchange rate as at 31 December 2012: USD 1 = Rp9,637.50.