

Menara Bank Danamon, 6<sup>th</sup> floor Jl. Prof. Dr. Satrio Kav. E IV no. 6

Jakarta 12950 Tel. + 62 21 5799 1001-03

Fax. + 62 21 5799 1445

Email: investor.relation@danamon.co.id

Kienata

kienata.lie@danamon.co.id

Indah Hermawan

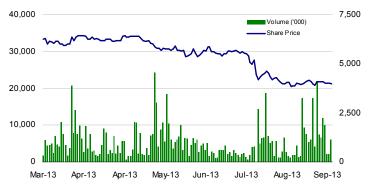
Indah.hermawan@danamon.co.id

Ridy Sudarma

ridy.sudarma@danamon.co.id

# **INVESTOR NEWSLETTER**

October 2013



## **First Nine Months 2013 Results**

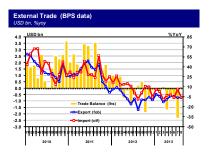
- Total loans increased 14% to Rp 129 trillion. Ex-auto loans rose 20%. SMEC and mass market remained as the growth driver, each rose 24% and 6% to Rp 35 trillion and Rp 69 trillion, respectively.
- Total funding amounted to Rp 130 trillion, with robust CASA growth of 21% to Rp 47 trillion. CASA to deposits stood at 46% vs 44% last year. LDR was 99.0% compared to 105.4% last quarter.
- NIM was 9.8% from 10.0% last year due to shift in asset mix and lower yield. CoC was 2.8% while CIR at 52.2%.
- Fee income rose 12% to Rp 3,698 billion, or 27% of operating income.
- NPAT amounted to Rp 3 trillion with ROA stood at 2.5% and ROE of 14.5%.
- Maintained strong capital with Tier 1 capital ratio of 17.8% and CAR of 18.3%.

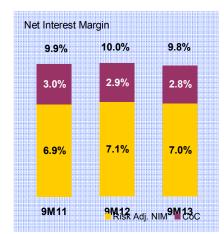
	9M12	9M13	△YoY	1Q13	2Q13	3Q13	∆QoQ
INCOME STATEMENTS (Rp billion)							
Net Interest Income	9,590	10,104	5%	3,334	3,349	3,421	2%
Non Interest Income	3,303	3,698	12%	1,122	1,254	1,322	5%
Operating Income	12,893	13,802	7%	4,456	4,603	4,743	3%
Cost of Credit	(2,309)	(2,432)	5%	(770)	(828)	(835)	1%
Risk Adjusted Operating Income	10,584	11,370	7%	3,686	3,775	3,909	4%
Operating Expenses	(6,461)	(7,206)	12%	(2,308)	(2,391)	(2,507)	5%
Reported Net Profit after Tax	2,992	3,007	1%	1,005	980	1,022	4%
BALANCE SHEETS (Rp billion)							
Total Assets	150,109	173,094	15%	153,785	158,103	173,094	9%
Loans (gross)	113,267	129,065	14%	117,484	123,935	129,065	4%
Government Bonds	4,366	5,548	27%	4,066	3,895	5,548	42%
Total Deposits	88,303	102,323	16%	88,990	92,938	102,323	10%
Long Term Funding	24,248	27,909	15%	25,038	25,803	27,909	8%
Equity	27,581	30,228	10%	29,504	29,234	30,228	3%
KEY RATIOS (%)							
Net Interest Margin	10.0	9.8	-0.2	10.1	9.7	9.7	0.0
Cost of Credit	2.9	2.8	-0.1	2.7	2.8	2.7	-0.1
Cost to Income	50.1	52.2	2.1	51.8	52.0	52.8	0.8
ROAA	2.7	2.5	-0.2	2.7	2.5	2.5	0.0
ROAE	16.2	14.5	-1.7	14.4	14.2	14.8	0.6
Assets to Capital	6.2	6.4	0.2	5.7	6.0	6.4	0.4
Stand Alone Loan to Funding*	89.3	87.6	-1.7	89.1	91.9	87.6	-4.3
Consolidated Loan to Funding*	89.5	88.4	-1.1	89.4	91.1	88.4	-2.7
Regulatory LDR	103.5	99.0	-4.5	103.5	105.4	99.0	-6.4
Stand Alone CAR	18.2	18.1	-0.1	20.0	18.4	18.1	-0.3
Consolidated CAR	18.7	18.3	-0.4	20.1	18.7	18.3	-0.4
NPL – Gross	2.5	2.2	-0.3	2.5	2.4	2.2	-0.2
Impairment ratio (LLP/ Total Loans)	2.7	2.6	-0.1	2.6	2.6	2.6	0.0
Loan Loss Coverage (LLP/ NPL)	109.7	119.6	9.9	110.8	114.5	119.6	5.1

<sup>\*)</sup> Loan to funding is defined as (Loans + Reserves with BI + Cash in Vault + HTM bonds) / (Third Party Deposits + net borrowing and Long term funding + net capital)

October 2013







# Macroeconomy

## **Economic Highlights**

- External environment remained volatile, as uncertainty on the US economy prevails as the partial shutdown continues in US. We still have to wait and see the resolution of the US political deadlock to decide on the debt limit to avoid the potential default in Oct 17.
- Despite the external uncertainty, domestic economic data started to shed some light particularly on the current account deficit. August trade data was unexpectedly in a small surplus (following the widest deficit in July at US\$2.3bn), as imports declined significantly. We still expect further decline on imports as economic activities slowing down on the back of higher inflation and interest rate. On the other hand inflationary pressure due to the fuel price hike and Lebaran's seasonality has eventually eased. Forex reserve was also higher at US\$95.7bn by end of September.
- The benchmark 10-yr yield declined significantly to 7.86% (Oct 16) after reaching its highest on a year to date basis at 8.81% (Sep 6).
- ➤ In the last bond auctions, demand remained strong.

  Conventional bond auction held in Sep24 drew quite large bids at Rp25tn; with the government maximizing its absorption at Rp12tn above initial target at Rp8tn. Demand mostly still dominate the short end tenor.

Source : BDI's Economist

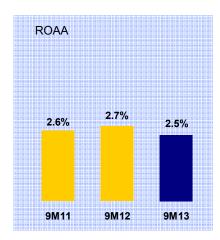
### First Nine Months 2013 Financial Results

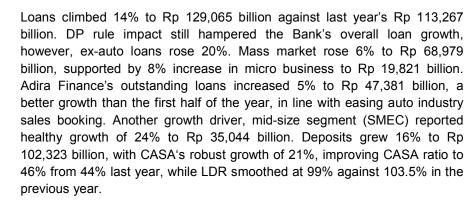
The third quarter of the year was coloured by continued increase of BI benchmark rate on the back of rising inflation underpinned by continued holiday season and Lebaran festive. Inflation peaked at 8.9% in August from 8.6% in the previous month, accompanied by steady rise of benchmark rate from 6.5% in July to 7.25% in September. However, inflation data has eased in September at 8.4% and the BI rate was maintained in October as the agency projected softer economic growth of 5.6% y-y. Meanwhile, Rupiah was still pressured as current account deficit widened, resulting from high dependency on imports. External headwinds particularly from the USA 'shutdown' added another risk of global economy uncertainty.

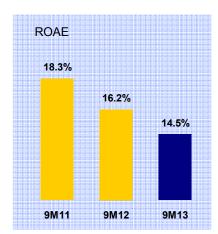
Banking system main indicators are relatively sound with credit growth that stands at 22.2% in August yoy. This is due to the disbursement of previous commitment meanwhile the new commitments are declining. Tighter reserve requirement based on LDR should also impact credit growth to slow down further.

Danamon booked a net profit after tax of Rp 3,007 billion for the first nine months of 2013 from Rp 2,992 billion last year. Net interest income (NII) posted 5% increase to Rp 10,104 billion while fee income rose 12% to Rp 3,698 billion.

October 2013





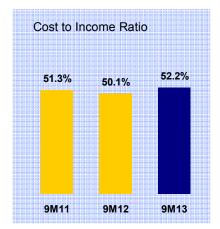


The outlook of industry's margin remains in declining trend as funding cost competition inevitably intensifies, particularly since August 2013. Danamon's NIM remained one of the highest in the industry at 9.8% versus 10.0% last year. The Bank's earning asset yield (blended) dropped to 14.4% from 14.7% a year earlier due to change in asset mix and lower yield. IDR loan yield was down 1% to 16.9%, in parallel with decrease in other earning assets such as SBI, Fasbi and Corporate bonds. Nine months CoF comparison still improved from 5.2% to 5.1%, however, quarter to quarter, CoF rose from 5.1% in 2Q13 to 5.2% 3Q13.

During the first nine months of 2013, Danamon posted basic EPS of Rp 313.69 versus Rp 312.11 in September 2012.

### **Income Statement**

Industry's NPAT reached Rp 59 trillion for the first nine months of 2013, or rose 12% year on year. Banking profitability growth will be challenged by more expensive liquidity. Hence, efficiency and asset quality management become the primary focus for most of the banks.

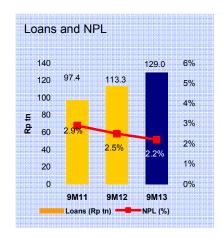


Danamon's net interest income reached Rp 10,104 billion from last year's Rp 9,590 billion, on the back of 8% rise in average earning assets to Rp 134,973 billion.

Fee income was 27% of operating income or Rp 3,698 billion, rose 12% from last year. Credit related fees and transaction banking activities were the main growth driver, rose at 10% and 23% to Rp 2,700 billion and Rp 255 billion, respectively.

Operating income rose 7% to Rp 13,802 billion netted off by 12% increase in operating expense to Rp 7,206 billion, hence, cost to income ratio stood at 52.2% compared to 50.1% a year ago. Operating expense increase was primarily caused by manpower cost, while distribution cost is balanced with network optimization efforts.

October 2013

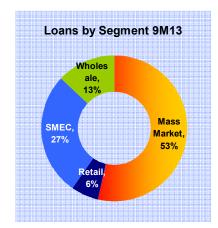


The total network as of 30 September 2013 was as follows:

Segments	9M12	9M13	Y-O-Y
Conventional, Syariah, Pawnbroking	689	703	14
Micro banking	1,111	1,057	(54)
Adira Finance and Adira Kredit	996	933	(63)
Adira Insurance	53	53	_

The cost of credit grew modestly at 5% or amounted to Rp 2,432 billion despite 14% loan growth, as prudent risk management is paramount. Total allowances for possible losses on loans were Rp 3,291 billion compared to Rp 2,998 billion last year. Overall, cost of credit over average earning assets stood at 2.8% versus 2.9% last year.

By the end of the first nine months of 2013, NPAT reached Rp 3,007 billion with ROAA and ROAE at 2.5% and 14.5%, respectively.



### **Balance Sheet**

The balance sheet of the system indicates tightening liquidity as interest rate is steadily in rising trend during the third quarter of the year. The sector's LDR was 88.9% as of August 2013 against 83.6% in August 2012, resulting in banks increasing funding rates as liquidity buffer.

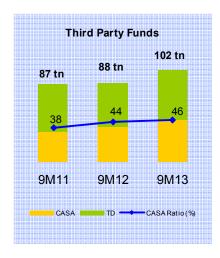
Danamon's balance sheets rose 15% to Rp 173,094 billion in September 2013 compared to Rp 150,109 billion last year, underpinned by 14% loan expansion to Rp 129,065 billion.

Mass market loans was 53% of the total book compared to 57% a year earlier mainly due to the DP rule impact on Adira Finance growth, particularly in the first quarter of the year. Micro loans grew 8% to Rp 19,821 billion with further people management and network optimization being carried out.

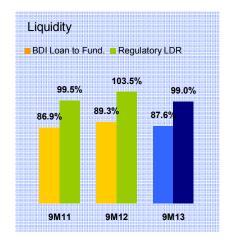
Auto industry wholesale data showed recovery in sales with 2W sales improved 8% to 5,811 thousand units while 4W rose 9% to 891 thousand units.

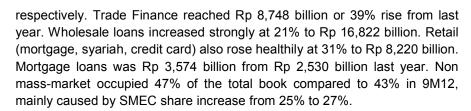
2W portfolio was 52% of the total ADMF loas, while the remaining 48% was from 4W sales. Adira Finance sales during 9M13 slipped 6% to 1,400 thousand with 2W of 1,319 thousand (down 6%) and 4W of 81 thousand (rose 4%). Adira Finance receivables rose 5% to Rp 47,381 billion given that market share in auto industry steadily recovered since 2Q13 as DP rule for syariah financing was applied to all industry players. Market share stood at 15.4% and 5.8% in 3Q13 for 2W and 4W, respectively, from 12.2% and 5.1% in the previous quarter.

For the non-mass market, robust growth was registered in mid-size segment (SME and Commercial Loans) at 24% to Rp 35,044 billion in September 2013, while asset quality also improved. Both SME and Commercial Loans sub-segments rose 21% and 27% to Rp 20,243 billion and Rp 14,800 billion,

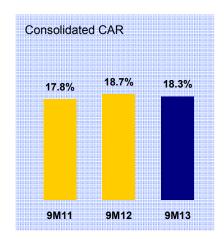


October 2013





Despite tightened funding competition, Danamon's liquidity remained intact with LDR smoothed at 99% compared to 103.5% as at 30 Sept 2012, or improved quarter to quarter by 640bps. CASA grew 21% to Rp 47,199 billion, while TD rose 12% to Rp 55,123 billion. Thus, CASA ratio stood at 46% compared to last year's 44%. The use of bank borrowings and long-term funding increased 15% to Rp 27,909 billion in September 2013. By the end of the first nine-months 2013, loan to funding was 87.6% against 89.3% last year.



The Bank's capital level was amongst the highest in the system with consolidated CAR of 18.3% compared to 18.7% a year ago, while stand alone CAR of 18.1% from 18.2% in the previous year.

Asset quality has been well managed with NPL amounted to Rp 2,799 billion, a humble increase from Rp 2,734 billion in the first nine months 2012. NPL ratio stood at 2.2% from 2.5% last year.

Below is the detail NPL ratio by segment:

(%)	9M12	9M13	Y-y
Mass Market	2.5	2.8	0.3
Retail	1.8	1.3	-0.4
Mid Size	1.8	1.4	-0.4
Wholesale	3.3	1.1	-2.2
Total	2.5	2.2	-0.3

October 2013

# **Corporate Updates**

# Ownership Structure

 On 31 July 2013, the Bank was notified that the Conditional Share Purchase Agreement (CSPA) between Fullerton Financial Holdings Pte. Ltd. and DBS Group Holdings to purchase Danamon shares was not renewed and therefore the agreement is no longer valid from August 1, 2013.

# **Credit Ratings**

Danamon				
PEFINDO	Corporate Rating	<sub>id</sub> AA+ / Stable		
August 2013	Bond Rating	<sub>id</sub> AA+ / Stable		
Standard & Poor's August 2013	Long-term / Short-term Local Currency	BB / B / Stable		
	Long-term / Short-term Foreign Currency	BB / B / Stable		
Fitch's August 2013	Long Term/Short Term Issuer Default Rating	BB+ / B / Stable		
	National Long Term Rating	AA+(idn)		
	Viability Rating/Support Rating	bb+/3		
Moody's August 2013	Global Local Currency Deposit	Baa3 / P-3 / Stable		
	Foreign Currency Long-term / Short-term Deposit	Baa3 / P-3 / Stable		
	Bank Financial Strength Rating (BFSR)	D / Stable		

October 2013

# **Statements of Financial Positions**

# As at 30 September 2013 and 31 December 2012

(in million Rupiah)

		BA	NK	CONSO	IDATED
NO.	ACCOUNTS	30 Sep 2013	31 Des 2012	30 Sep 2013	31 Des 2012
	ASSETS				
1.	Cash	1,884,808	2,187,968	2,046,618	2,456,567
2.	Placements with Bank Indonesia	12,264,813	8,918,775	12,264,813	8,918,775
3.	Placements with other banks	5,046,485	6,015,038	7,297,514	8,141,111
4.	Spot and derivative receivables	700,604	116,082	1,204,128	135,529
5.	Marketable securities	,	ŕ	, ,	,
	a. Designated at fair value through profit/loss	32,297	116,571	32,297	116,571
	b. Available for sale	10,288,826	9,276,530	10,742,078	9,464,217
	c. Held to maturity	326,159	290,323	423,136	488,833
	d. Loans and receivables	-	-	-	-
6.	Securities sold under repurchase agreements (repo)	931,969	1,320,555	931,969	1,320,555
7.	Securities purchased under resale agreements (reverse	220,007	783,752	220,007	783,752
8.	Acceptance receivables	3,067,072	1,837,724	3,067,072	1,837,724
9.	Loans	, ,	, ,	, ,	
	a. Designated at fair value through profit/loss	-	-	-	-
	b. Available for sale	-	-	-	-
	c. Held to maturity	_	_	-	_
	d. Loans and receivables	98,978,532	91,638,721	98,978,532	91,638,721
10.	Sharia financing	1,788,556	1,542,140	1,788,556	1,542,140
11.	Consumer financing receivables	-	-	27,032,926	23,155,883
	Allowance for impairment losses on consumer financing	_	_	(924,006)	(768,848)
12.	Premium receivables	-	-	123,865	114,409
13.	Reinsurance Assets	-	-	485,123	505,863
	Investments	2,657,392	2,657,392	12,175	12,175
15.	Allowance for impairment losses on financial assets -/-				
	a. Marketable securities	(21,210)	(20,781)	(21,210)	(20,781)
	b. Loans	(2,366,796)	(2,279,679)	(2,366,796)	(2,279,679)
	c. Others	(48,160)	(46,936)	(56,814)	(49,069)
16.	Intangible assets	902,995	870,666	2,955,086	2,914,648
	Accumulated amortisation on intangible assets -/-	(652, 176)	(558,980)	(1,578,354)	(1,475,077)
17.	Fixed assets and equipment	3,421,203	3,197,904	4,259,074	4,008,168
	Accumulated depreciation of fixed assets and equipmen	(1,767,361)	(1,575,606)	(2,130,319)	(1,912,416)
18.	Non earning asset				
	a. Idle properties	16,289	21,227	16,289	21,227
	b. Foreclosed assets	1,781	2,595	1,781	2,595
	c. Suspense accounts	1,622	2,375	1,622	2,375
	d. Interbranch assets				
	i. Conducting operational activities in Indonesia	-	-	628	20
	ii. Conducting operational activities outside Indonesia	-	-	-	-
19.	Allowance for impairment losses on other assets -/-	-	-	-	-
20.	Leased receivables	-	-	1,265,215	238,764
21.	Deferred tax assets	807,644	851,235	888,432	903,123
22.	Other assets	3,752,154	3,308,930	4,132,086	3,573,433
	TOTAL ASSETS	142,235,505	130,474,521	173,093,523	155,791,308

October 2013

1. 0 2. 3 3. 4. 1 5. 1 6. 7. 8	ACCOUNTS  LIABILITIES AND EQUITY  Current accounts  Savings  Time deposits  Revenue sharing investment funds  Deferred premium income  Unearned premium reserve  Loans from Bank Indonesia  Borrowings from other banks  Spot and derivative liabilities	19,120,498 26,187,659 54,328,083 1,220,300	14,948,173 26,949,603 48,707,460 1,312,341	30 Sep 2013 18,627,372 26,187,659 54,285,302 1,164,309	31 Des 2012 14,171,964 26,949,603 47,715,065
1. 0 2. 3 3. 4. 1 5. 1 6. 7. 8	Current accounts Savings Time deposits Revenue sharing investment funds Deferred premium income Unearned premium reserve Loans from Bank Indonesia Borrowings from other banks	26,187,659 54,328,083	26,949,603 48,707,460	26,187,659 54,285,302	26,949,603
2. 3 3. 4. 1 5. 1 6. 1 7. 1	Savings Time deposits Revenue sharing investment funds Deferred premium income Unearned premium reserve Loans from Bank Indonesia Borrowings from other banks	26,187,659 54,328,083	26,949,603 48,707,460	26,187,659 54,285,302	26,949,603
3. 4. 15. 16. 7. 18. 18. 18. 18. 18. 18. 18. 18. 18. 18	Time deposits Revenue sharing investment funds Deferred premium income Unearned premium reserve Loans from Bank Indonesia Borrowings from other banks	54,328,083	48,707,460	54,285,302	
4.   5.   6.   7.   8.   1	Revenue sharing investment funds Deferred premium income Unearned premium reserve Loans from Bank Indonesia Borrowings from other banks				47,715,065
5. I 6. I 7. I 8. I	Deferred premium income Unearned premium reserve Loans from Bank Indonesia Borrowings from other banks	1,220,300 - - -	1,312,341	1,164,309	4 004 004
6. 7. 8.	Unearned premium reserve Loans from Bank Indonesia Borrowings from other banks	-	-	052 202	1,061,234
7. I 8. I	Loans from Bank Indonesia Borrowings from other banks	-	_	952,202 921,151	897,250 771,475
8.	Borrowings from other banks		190	321,131	190
	•	2,110,081	2,826,370	2,110,081	2,826,370
9.	•	414,958	68,025	414,958	84,288
10.	Securities sold under repurchase agreements (repo)	759,093	1,048,688	759,093	1,048,688
11.	Acceptance payables	3,062,080	1,828,365	3,062,080	1,828,365
12. I	Marketable securities issued	2,797,065	2,793,947	13,121,527	12,347,518
13. I	Borrowings				
	a. Loans that can be counted as capital	-	-	-	-
	o. Other Borrowings	3,541,454	2,734,165	14,734,505	11,019,922
	Security deposits	51,268	42,647	51,268	42,647
	Interbranch liabilities				
	a. Conducting operational activities in Indonesia	-	-	-	-
	Conducting operational activities outside Indonesia     Deferred tax liabilities	-	-	400 400	400.044
	Other liabilities	2 205 227	- 2 161 267	406,483 5,797,282	400,644 5,892,774
	Orner liabilities Profit sharing investment funds	3,385,227	3,161,267	5,797,262	5,092,774
	TOTAL LIABILITIES	116,977,766	106,421,241	142,595,272	127,057,997
	EQUITY	110,377,700	100,421,241	142,000,212	121,001,001
	ssued and fully paid capital				
	a. Authorized capital	12,238,589	12,238,589	12,238,589	12,238,589
	b. Unpaid capital -/-	(6,337,467)	(6,337,467)	(6,337,467)	(6,337,467)
	c. Treasury stock -/-	-	-	-	-
20.	Additional paid-up capital				
l	a. Agio	7,391,756	7,391,756	7,391,756	7,391,756
	o. Disagio -/-	-	-	-	-
	c. Donated capital	-	-	-	-
	d. Capital paid in advance	-	-	-	-
	e. Others	-	-	-	-
	Other comprehensive income				
	a. Difference in foreign currencies translation	-	-	-	-
l l'	Gains (losses) from changes in the value of financial assets as available for sale	(77,453)	17,179	(118,669)	(12,228)
	c. Cash flow hedges	30,698	-	19,512	(18,580)
	d. Revaluation reserves of fixed asset	-	_	-	(10,000)
	e. Part of other comprehensive income of associates	_	_	_	-
	f. Gains (losses) on defined benefit actuarial program	-	-	-	-
	g. Income tax related to other comprehensive income	-	-	-	-
	n. Others	-	-	-	-
	Difference in quasi- reorganisation	-	-	-	-
	Difference in restructuring value of transaction of				
	entities under common control	-	-	-	-
	Others Equity	-	-	-	-
25.	Reserves				
	a. General reserves	236,350	196,232	236,349	196,232
00	b. Specific reserves	-	-	-	-
	Retained earnings	0.202.022	7 200 500	10 704 505	44 000 407
	a. Previous years b. Current year	9,303,232	7,299,566	13,791,585	11,023,467
	TOTAL EQUITY ATTRIBUTABLE TO EQUITY	2,472,034	3,247,425	3,006,631	4,011,873
	HOLDERS OF THE PARENT EQUITY	25,257,739	24,053,280	30,228,286	28,493,642
	Non-controlling interests	20,201,109	2 <del>7</del> ,000,200 -	269,965	239,669
	TOTAL EQUITY	25,257,739	24,053,280	30,498,251	28,733,311
		25,257,750	2 .,000,200	55, 100,201	_5,700,011
<del>   </del>	TOTAL LIABILITIES AND EQUITY	142,235,505	130,474,521	173,093,523	155,791,308

October 2013

**Statements of Comprehensive Income**For the 9 Months Periods Ended 30 September 2013 and 2012 (in million Rupiah, except earnings per share)

NO.	ACCOUNTS	BA 30 Sep 2013	NK 30 Sep 2012	CONSOI 30 Sep 2013	IDATED 30 Sep 2012
	INCOME AND EXPENSES FROM OPERATIONS				
A.	Interest Income and Expenses				
1.	Interest Income a. Rupiah	40.004.074	10.075.640	44 000 004	40 500 044
	b. Foreign currencies	10,004,971 427,410	418,803	14,208,221 427,414	13,530,614 418,807
2.	Interest Expense	,	,	,	
	a. Rupiah	3,126,036	3,380,426	4,185,817	4,192,536
	b. Foreign currencies Net Interest Income	180,174 7.126.171	125,025 6,988,992	294,856 10.154,962	89,404 9,667,481
3.	Underwriting income	7,126,171	6,988,992	10,154,962	3,007,401
	3.1. Premium income	-	-	920,394	878,972
	3.2. Underwriting expense	-	-	574,183	534,298
	Net Underwriting Income Net Interest and underwriting income	7.126.171	6.988.992	346,211 10,501,173	344,674 10.012.155
4.	Sharia Income	7,120,171	0,000,002	10,001,110	10,012,100
	4.1. Margin	19,435	12,949	19,435	12,949
	4.2. Profit sharing 4.3. Bonus income	106,283	77,311	106,283	77,311
	Total Sharia Income	689 126,407	262 90,522	689 <b>126,407</b>	262 90,522
5.	Sharia Expenses	120,407	50,022	120,407	50,022
	5.1. iB loss sharing	37,916	29,743	37,916	29,743
	5.2. iB bonus expense Total Sharia Expenses	1,247 39,163	1,600 <b>31,343</b>	1,247 39,163	1,600 <b>31,343</b>
	Net Sharia Interest Income	87,244	59,179	87,244	59,179
В.	Other Operating Income and Expense				
1.	Other Operating Income	5,664,157	3,038,965	6,839,221	4,085,305
	Increase in fair value of financial assets (marked to market)     i. Marketable securities				
	ii. Loans		_	_	
	iii. Spot and derivatives	2,894,686	602,944	2,894,686	602,944
	iv. Other financial assets b. Decrease in fair value of financial liabilities (market to market)	-	-	-	-
	b. Decrease in fair value of financial liabilities (marked to market)     c. Gain from sale of financial assets	-	-	· ·	-
	i. Marketable securities	3,713	17,435	9,989	17,435
	ii. Loans	-	-	-	-
	iii. Other financial assets d. Gain from spot and derivative transaction (realised)	229,655	89.564	229.655	89 564
	e. Gain from investment under equity method	229,000	89,564	229,000	89,564
	f. Dividend	908,794	842,110	4,448	4,372
	g. Fees/commissions and administrative	1,152,204	1,016,243	1,615,839	1,390,096
	h. Recovery of impairment loss reserves i. Other income	-	-	-	-
2.	Other Operating Expenses	475,105 9,855,488	470,669 <b>6,727,531</b>	2,084,604 13,255,513	1,980,894 9,559,103
-	a. Decrease in fair value of financial assets (marked to market)	0,000,400	0,727,001	10,200,010	0,000,100
	i. Marketable securities	243	109	243	109
	ii. Loans iii. Spot and derivatives	2,937,340	- 566,913	2,937,340	566,913
	iv. Other financial assets	2,937,340	500,913	2,937,340	566,913
	b. Increase in fair value of financial liabilities (marked to market)	-	-	-	-
	c. Losses from sale of financial assets				
	i. Marketable securities ii. Loans	5,578	2,115	5,578	10,382
	ii. Other financial assets	-	-	-	-
	d. Losses from spot and derivative transaction (realised)	11,713	53,578	16,249	53,578
	e. Impairment losses on financial assets	-	-	-	-
	i. Marketable securities ii. Loans	460 1,654,374	19,795 1,423,538	460 2,515,953	19,795 1,924,372
	iii. Sharia financing	14,247	13,710	14,247	13,710
	iv. Other financial assets	10,726	(5,096)	23,596	(5,096)
	f. Losses related to operational risk  a. Losses from investment in shares under equity method	5,114	4,081	5,415	4,896
	b. Fees/commissions and administrative	253.684	211.226	254.149	235.343
	i. Losses from decrease in value of non financial assets	1,087	4,799	1,087	5,327
	j. Salaries and employee benefits	2,589,839	2,252,078	4,117,290	3,600,919
	k. Promotion expenses	180,882	119,336	224,210	155,784
	I. Other expenses  Net Other Operating Expenses	2,190,201 (4,191,331)	2,061,349 (3,688,566)	3,139,696 (6,416,292)	2,973,071 (5.473,798)
	OPERATING INCOME	3,022,084	3,359,605	4,172,125	4,597,536
	NON OPERATING INCOME				
1.	Gain/(loss) from sale of premisses and equipment	3,102	4,143	1,777	4,493
2.	Gain (loss) on foreign currencies translation Income(expenses) non operating expenses	337 (2,448)	(320.648)	7,451 (62.833)	930 (509,557)
٠.	NON OPERATING LOSS	991	(316,414)	(53,605)	(504,134)
	INCOME BEFORE INCOME TAX	3,023,075	3,043,191	4,118,520	4,093,402
	Income tax a. Income tax expenses	475,905	450,689	970,918	812,815
	a. Income tax expenses b. Deferred tax expenses (income)	4/5,905 75,136	450,689 125,545	970,918 56,000	812,815 207,515
	NET INCOME	2,472,034	2,466,957	3,091,602	3,073,072
				1	
	OTHER COMPREHENSIF INCOME NET OF TAX  a. Foreign eychange difference from translation of financial statements in foreign currency.			1	
	a. Foreign exchange difference from translation of financial statements in foreign currency	(126,177)	(29,749)	(139,604)	(43,216)
	Gains from change financial assets available for sale		(244)	38,481	(5,643)
	Bains from change financial assets available for sale     Cash flow hedges	30,698			
	c. Cash flow hedges d. Gain fixed asset revalutioan	-	-	-	-
	c. Cash flow hedges d. Gain fixed asset revalutioan e. Part of other comprehensive income of associates	30,698 - -	-		-
	c. Cash flow hedges d. Gain fixed asset revalutioan	-	-	31,544	7,437
	c. Cash flow hedges d. Gain fixed asset revalutioan e. Part of other comprehensive income of associates f. Gains (issees) on defined benefit actuarial program g. Income tax relating to components of other comprehensive income h. Others	31,544	7,437	-	-
	c. Cash flow hodges d. Gain fixed sast revalutions e. Part of other comprehensive income of associates f. Gains (posses) on defined benefit actuarial program g. income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax	31,544 - (63,935)	7,437 - (22,556)	(69,579)	(41,422)
	c. Cash flow hodges d. Gain fixed asset revalution e. Part of other comprehensive income of associates f. Gains (Issses) on defined benefit actuarial program g. Income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax TOTAL COMPREHENSIVE INCOME	31,544	7,437	-	-
	c. Cash flow hodges d. Gain fixed sast revalution e. Part of other comprehensive income of associates (. Gains (losses) on defined benefit actuarial program g. Income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax TOTAL COMPREHENSIVE INCOME Comprehensive income attribute to :	31,544 - (63,935) 2,408,099	7,437 - (22,556) 2,444,401	(69,579) 3,022,023	(41,422) 3,031,650
	c. Cash flow hodges d. Gain fixed sast revalution e. Part of other comprehensive income of associates f. Gains (sasse) on offende benefit actuarial program g. Income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax TOTAL COMPREHENSIVE INCOME Gomprehensive income attribute to: EGUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLING INTERESTS	31,544 - (63,935)	7,437 - (22,556)	(69,579)	(41,422)
	c. Cash flow hodges d. Gain fixed saste revalutiona e. Part of other comprehensive income of associates f. Gains (Issees) on defined benefit actuarial program g. Income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax TOTAL COMPREHENSIVE INCOME Comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY	31,544 - (63,935) 2,408,099	7,437 - (22,556) 2,444,401	(69,579) <b>3,022,023</b> 3,006,631	(41,422) 3,031,650 2,991,502
	c. Cash flow hedges d. Gain fixed sast revalution e. Part of other comprehensive income of associates f. Gains (bases) on defined benefit actuarial program g. income tax relating to components of other comprehensive income b. Others Other comprehensive income, net of tax. TOTAL COMPREHENSIVE INCOME Comprehensive income attribute to EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLING INTERESTS TOTAL INCOME FOR THE PERIOD ENDED	31,544 - (63,935) <b>2,408,099</b> 2,472,034	7,437 - (22,556) <b>2,444,401</b> 2,466,957	(69,579) <b>3,022,023</b> 3,006,631 84,971	(41,422) <b>3,031,650</b> 2,991,502 81,570
	c. Cash flow hodges d. Gain fixed sase trevalulioan e. Part of other comprehensive income of associates f. Gains (susses) on defined benefit actuarial program g. Income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax TOTAL COMPREHENSIVE INCOME Comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLLING INTERESTS TOTAL INCOME FOR THE PERIOD ENDED Total comprehensive income attribute to:	31,544 (63,935) <b>2,408,099</b> 2,472,034	7,437 (22,556) 2,444,401 2,466,957	(69,579) <b>3,022,023</b> 3,006,631 84,971 <b>3,091,602</b>	(41,422) 3,031,650 2,991,502 81,570 3,073,072
	c. Cash flow hodges d. Gain fixed sase trevalulioan e. Part of other comprehensive income of associates f. Gains (posses) on defined benefit actuarial program g. Income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax TOTAL COMPREHENSIVE INCOME Comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLING INTERESTS TOTAL INCOME FOR THE PERIOD ENDED  Total comprehensive income attribute to: EQUITY HOLDERS OF THE PERIOD ENDED  Total comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLING INTERESTS	31,544 - (63,935) <b>2,408,099</b> 2,472,034	7,437 - (22,556) <b>2,444,401</b> 2,466,957	(69,579) <b>3,022,023</b> 3,006,631 84,971	. (41,422) 3,031,650 2,991,502 81,570
	c. Cash flow hedges d. Gain fixed sast revalution e. Part of other comprehensive income of associates f. Gains (bases) on defined benefit actuarial program g. income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax TOTAL COMPREHENSIVE INCOME Comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLLING INTERESTS TOTAL INCOME FOR THE PERIOD ENDED  Total comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLLING INTERESTS TOTAL LONGER FOR THE PARENT ENTITY NON-CONTROLLING INTERESTS TOTAL COMPREHENSIVE INCOME IN CURRENT YEARS	31,544 (63,935) <b>2,408,099</b> 2,472,034	7,437 (22,556) 2,444,401 2,466,957	(69,579) 3,022,023 3,006,631 84,971 3,091,602 2,938,283	. (41,422) 3,031,650 2,991,502 81,570 3,073,072
	c. Cash flow hodges d. Gain fixed asset revalution e. Part of other comprehensive income of associates f. Gains (losses) on defined benefit actuarial program g. Income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax TOTAL COMPREHENSIVE INCOME Comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLLING INTERESTS TOTAL INCOME FOR THE PERIOD ENDED Total comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLLING INTERESTS TOTAL COMPREHENSIVE INCOME IN COMPREHENSIVE INCOME IN COMPREHENSIVE INCOME IN CURRENT YEARS PROFIT (LOSS) TRANSFERRED TO MEAD OFFICE	31,544 (63,935) 2,408,099 2,472,034 2,472,034 2,408,099	7,437 (22,556) 2,444,401 2,466,957 2,466,957 2,444,401	(69,579) 3,022,023 3,006,631 84,971 3,091,602 2,938,283 83,740 3,022,022	(41,422) 3,031,650 2,991,502 81,570 3,073,072 2,951,958 79,692 3,031,650
	c. Cash flow hedges d. Gain fixed sast revalution e. Part of other comprehensive income of associates f. Gains (bases) on defined benefit actuarial program g. income tax relating to components of other comprehensive income h. Others Other comprehensive income, net of tax TOTAL COMPREHENSIVE INCOME Comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLLING INTERESTS TOTAL INCOME FOR THE PERIOD ENDED  Total comprehensive income attribute to: EQUITY HOLDERS OF THE PARENT ENTITY NON-CONTROLLING INTERESTS TOTAL LONGER FOR THE PARENT ENTITY NON-CONTROLLING INTERESTS TOTAL COMPREHENSIVE INCOME IN CURRENT YEARS	31,544 (63,935) <b>2,408,099</b> 2,472,034 <b>2,472,034</b>	7,437 (22,556) <b>2,444,401</b> 2,466,957 <b>2,466,957</b>	. (69,579) 3,022,023 3,006,631 84,971 3,091,602 2,938,283 83,740	(41,422) 3,031,650 2,991,502 81,570 3,073,072 2,951,958 79,692

# Reconciliation between amounts stated in the statement of comprehensive income and those stated in the discussion section For the 9 Months Period ended 30 September 2013

		Income after Minority Interest	3,007
ve income	j	Minority Interest	(82)
comprehensi	h	Taxes	(1,027)
tement of		Income before Tax	4,119 (1,027
Amounts stated in the statement of comprehensive income	g	Non Operating Loss	(54)
Amounts st	f	Non Operating Income	
	Ф	Other Operating Expenses	(13,256)
	þ	Other Operating Income	6,839
	ပ	Net Sharia Interest Income	87
	q	Net Under- writing Income	346
	в	Net Interest Income	10,155

		Remark		LPS Deposit Insurance	Loss on reposess assets	Provision for ADMF acquisition cost	Write off on amortization cost	ADMF indirect acquisition cost	Decrease in fair value of financial assets (MTM)	Losses from sale of financial assets (marketable securities)	Losses from spot and derivative transaction (realised)	Impairment losses on financial assets	Fees/commissions and administrative expenses	Allowance for possible losses on non earning assets	Others		
	Net Profit after	Minority	3,007		•	•	•	•	•	•	•	•	•	•		3,007	Newsletter
j	Minority	Interest	(82)													(82)	ction of the
ų		Taxes	(1,027)													(1,027)	cussion se
f+g	Non	Income/	(54)		2						(2)				11	(42)	ed in the dis
	Cost of				(2)	20	105					(2,554)		<u>E</u>		(2,432)	Amounts stated in the discussion section of the Newsletter
	Pre-	Operating	4,172		,	(20)	(105)				2	2,554	•	_	(11)	965'9	
ө	Operating		(13,256)	139				146	2,937	9	16	2,554	254	_	(3)	(7,206)	
	Operating		17,428	(139)	•	(20)	(105)	(146)	(2,937)	(9)	(12)		(254)	•	(8)	13,802	
p+q		Interest Income	7,185			(20)	(105)	(146)	(2,937)	(9)	(12)		(254)		(8)	3,698	
a+c	Net	Interest Income	10,242	(139)												10,104	

October 2013

# **Key Financial Ratios**As at 30 September 2013 and 2012

NO.	RATIOS (%)	30 Sep 2013	30 Sep 2012
	CONSOLIDATED RATIOS :		
I.	Capital		
	Capital Adequacy Ratio (CAR)	18.34%	18.75%
II.	Earning assets		
	Non-performing earning assets and non productive assets to total earnings	4.470/	0.440/
	and non productive assets	1.47%	2.11%
	Non-performing earning assets to total productive assets	1.85%	2.15%
	Allowance for impairment losses for financial asset to productive asset	2.22%	2.36%
	4. NPL gross	2.17%	2.51%
	5. NPL net	0.00%	0.00%
III.	Rentability		
	Return on Assets (ROA)	3.47%	3.72%
	2. Return on Equity (ROE)	14.47%	16.18%
	NIM including third party premium expenses	9.78%	10.04%
	4. Cost to income ratio	52.21%	50.11%
	BANK RATIOS :		
I.	Capital		
	1. CAR	18.09%	18.19%
II.	Earning assets		
	Non-performing earning assets and non productive assets to total earnings		
	and non productive assets	1.46%	2.25%
	Non-performing earning assets to total productive assets	1.91%	2.30%
	3. Allowance for impairment losses for financial asset to productive asset	1.96%	2.19%
	4. NPL gross	2.36%	2.80%
	5. NPL net after impairment value	0.00%	0.19%
	Non performing iB receivables and financing with contract	1.76%	2.67%
III.	Rentability		
	1. ROA	3.10%	3.19%
	2. ROE	14.50%	16.07%
	3. NIM	8.60%	8.58%
	NIM including third party premium expenses	8.43%	8.42%
	5. Operating expenses to operating income	81.37%	75.35%
	6. Cost to income	55.99%	51.97%
IV.	Liquidity		
	LDR	99.00%	103.45%
V.	Compliance		
	a. Percentage violation on Legal Lending Limit		
	a.1. Related parties	0.00%	0.00%
	a.2. Third parties	0.00%	0.00%
	b. Percentage lending in excess of Legal Lending Limit		
	b.1. Related parties	0.00%	0.00%
	b.2. Third parties	0.00%	0.00%
	2. Statutory Reserve Requirements (GWM)		
	a. GWM Primary Idr	8.08%	8.11%
	b. GWM Foreign Currency	8.12%	8.11%
	4. Net Open Position	0.63%	0.64%

October 2013

# **Statements of Commitments and Contingencies** As at 30 September 2013 and 2012

(in million Rupiah)

ACCOUNTS	BANK DA	ANAMON	KONSOLIDASIAN			
	30 Sep 2013	31 Des 2012	30 Sep 2013	31 Des 2012		
COMMITMENT RECEIVABLES						
Unused borrowing facilities						
a. Rupiah	-	-	-	-		
b. Foreign currencies	-	-	-	-		
Outstanding buying of spot and derivative contract	7,280,690	2,747,362	7,280,690	2,747,362		
3. Others	-	-	-	-		
COMMITMENT DAVABLES						
COMMITMENT PAYABLES						
Unused loans facilities granted to debtors     a. BUMN						
i. Committed						
- Rupiah	-	-	-	-		
- Foreign currencies ii. Uncommitted	-	-	-	-		
	6.020	E7 E10	6 020	E7 E10		
- Rupiah - Foreign currencies	6,029	57,510	6,029	57,510		
b. Others	-	-	-	-		
i. Committed	124 516	318,188	424 F16	318,188		
ii. Uncommitted	434,516 33,582,775	*	434,516	*		
Unused loan facilities granted to other banks	33,362,773	29,451,860	33,582,775	29,451,860		
a. Committed						
i. Rupiah	21,153	14,342	21,153	14,342		
ii. Foreign currencies	21,100	14,342	21,100	14,342		
b. Uncommitted	-	-	-	-		
i. Rupiah	260,534	264,901	260,534	264,901		
ii. Foreign currencies	200,554	204,901	200,554	204,901		
Outstanding Irrevocable L/C	-	-	-	-		
a. Offshore L/C	1,934,280	796,128	1,934,280	796,128		
b. Local L/C	640,481	318,702	640,481	318,702		
Outstanding selling of spot and derivative contract	4,819,220	3,489,651	4,819,220	3,489,651		
5. Others	4,019,220	3,403,031	4,019,220	3,403,031		
o. Others				_		
CONTINGENT RECEIVABLES						
Guarantees received						
a. Rupiah	-	-	-	-		
b. Foreign currencies	107,433	82,401	107,433	82,401		
Interest receivables on non performing assets						
a. Loan interest income	339,913	285,003	339,913	285,003		
b. Other interest	2,534	2,480	2,534	2,480		
3. Others	-	-	-	-		
CONTINGENT PAYABLES						
Guarantees issued						
a. Rupiah	2,644,682	2,351,785	2,644,682	2,351,785		
b. Foreign currencies	483,865	2,351,765 353,055	483,865	353,055		
Cothers	403,003	333,035	403,003	303,000		
2. Ouicis	·	-	_	_		

October 2013

# Earning Asset Quality and Other Information As at 30 September 2013 and 2012 (in million Rupiah)

_	1			30 SEPTEMBE	D 2013					30 SEPTEMBEI	2012		
NO.	ACCOUNTS	Current	Special Mention	Substandard	Doubtful	Loss	Total	Current	Special Mention	Substandard	Doubtful	Loss	Total
I.	RELATED PARTIES	L	DPK	KL	D	М	JUMLAH	L	DPK	KL	D	М	JUMLAH
1.	Placements with other banks a. Rupiah												
	b. Foreign currencies	354,348 219,303	-	-	-	-	354,348 219,303	75,076 226,702	-	-	-	-	75,076 226,702
2.	Spot and derivative receivables a. Ruplah				_	_				_	_	_	
	b. Foreign currencies	40	-	-	-	-	40	-	-	-	-	-	-
3.	Marketable securities	00.554					00.554	44.040					44.040
	a. Rupiah b. Foreign currencies	33,554 5,206	-	-	-	-	33,554 5,206	41,842 517	-	-	-	-	41,842 517
4.	Securities sold under repurchase agreements												
	(repo) a. Rupiah	-	-	-	-	-	-	-	-	-	-	-	-
١.	b. Foreign currencies	-	=	-	-	-	-	-	-		-	-	-
5.	Securities purchased under resale agreements (reverse reno) a. Rupiah												
	b. Foreign currencies	-	-	-	-	-	-	-	-	-	-	-	-
	Acceptance receivables	3,895	-	-	-	-	3,895	1,070	-	-	-	-	1,070
ļ '.	Loans a. Debtor micro, small and medium												
	i. Rupiah	2,261	-	-	-	-	2,261	22	-	-	-	-	22
	ii. Foreign currencies b. Non debtor micro, small and medium	-	-	-	-	-	-	-	-	-	-	-	-
	i. Rupiah ii. Foreign currencies	20,483	287	-	-	-	20,770	13,435	-	-	-	-	13,435
	c. Restructured	-	=	-		-			=		-	-	-
	i. Rupiah	-	=	-	-	-	-	-	-		-	-	-
1	i. Foreign currencies d. Properties Ioan	18,719	-		-	-	18,719	12,726	-	-	-	-	12,726
8. 9.	Investments Temporary equity investment	2,645,312	-	-	-	-	2,645,312	2,645,312	-	-	-	-	2,645,312
10.	Others receivables	-	-	-	-	-	-	-	-	-	-	-	-
11.	Commitments and contingencies to third parties												
	a. Rupiah b. Foreign currencies	1,220,950	-	-	-	-	1,220,950	-	-	-	-	-	-
12.	Idle properties	-	-	-	-	-	-	2,239	-	-	-	-	2,239
	Foreclosed assets	-	-	-	-	-	-	-	-	-	-	-	-
14.	Suspense accounts	-	-	-	-	-	-	-		-	-	-	-
IL.	NON RELATED PARTIES Placements with other banks												
"	a. Rupiah	326,586	-	-	-	-	326,586	973,483	-	-	-	-	973,483
١,	b. Foreign currencies  Spot and derivative receivables	4,146,248	-	-	-	-	4,146,248	3,038,105	-	-	-	-	3,038,105
4.	a. Rupiah	301,025	-	-	-	-	301,025	126,707	-	-	-	-	126,707
١,	b. Foreign currencies Marketable securities	399,539	=	-	-	-	399,539	12,512	-	-	-	-	12,512
3.	a. Rupiah	10,122,804	-	-	-	20,000	10,142,804	9,159,547	-	-	-	20,000	9,179,547
	b. Foreign currencies Securities sold under repurchase agreements	465,718	-	-	-	-	465,718	68,150	-	2,795	-	-	70,945
	(repo)	004.000					004.000	4 740 000					4 740 000
	a. Rupiah b. Foreign currencies	931,969	-	-	-	-	931,969	1,713,986	-	-	-	-	1,713,986
5.	Securities purchased under resale agreements (reverse repo)												
	a. Rupiah b. Foreign currencies	220,007	-	-	-	-	220,007	925,598	-	-	-	-	925,598
	Acceptance receivables	3,063,177	-	-	-	-	3,063,177	1,552,306	-		-	-	1,552,306
7.	Loans a. Debtor micro, small and medium												
	i. Rupiah	29,528,112	1,824,553	280,125	425,088	656,659	32,714,537	26,493,169	1,665,500	235,367	367,572	538,329	29,299,937
	ii. Foreign currencies b. Non debtor micro, small and medium	382,445	-	-	553	4,726	387,725	296,954	1,765	-	-	547	299,266
	i. Rupiah	50,019,992	4,660,233	166,224	233,870	329,611	55,409,930	45,218,638	6,184,269	226,535	326,894	327,682	52,284,018
	ii. Foreign currencies c. Restructured	11,597,000	375,757	-	-	259,108	12,231,865	9,550,766	319,509	24,663	118,218	405,185	10,418,341
	i. Rupiah	677,398	323,828	57,600	56,819	121,679	1,237,324	693,082	231,864	35,856	65,750	45,363	1,071,915
1	ii. Foreign currencies d. Properties loan	392,423 3.859.925	371,149 163,181	- 6,992	10,486	37,925 25,751	801,497 4,066,335	156,047 3,164,176	318,655 175,832	- 16,727	31,342 8,193	- 24,929	506,044 3,389,857
	Investments	12,055	25	- 0,002	- 10,400	-	12,080	12,055	25	- 10,727		24,028	12,080
9. 10.	Temporary equity investment Others receivables	- 118,877	-	-	-	-	- 118,877	- 158,630	-	-	-	- 1,688	160,318
11.	Commitments and contingencies to third parties	. 10,017					. 10,011	. 50,000				1,000	.00,010
1	a. Rupiah	27,914,388	172,110	-	-	-	28,086,498	2,834,522	5,930	7,600	11	350	2,848,413
12	b. Foreign currencies Idle properties	10,643,053	57,811	-	1,908	14,381	10,700,864 16,289	1,586,083	-	-	6,846	- 15,836	1,586,083 22,682
	Foreclosed assets	-		80	593	1,108	1,781			522	1,874	2.510	4.906
	Suspense accounts	1,622			- 293	1,108	1,622	909		- 522	1,074	2,510	909
		.,					.,	230					230
	OTHERS INFORMATION Collateralised assets												
1	a. To Bank Indonesia						62,560						62,560
2.	b. To other parties Total Allowance for impairment losses on financial						-						
3.	assets -/- Minimum required allowance for possible losses on						2,436,176						2,478,745
4.	assets Percentage of micro, small and medium enterprises						2,798,601						2,816,904
	credit to total loans Percentage of micro and small enterprises credit to						32.85%						32.06%
	total loans Percentage of micro, small and medium enterprises						14.08%						14.89%
6.	debtors to total debtors						9.65%						8.66%
7.	Percentage of micro and small enterprises debtor to total debtors						8.31%						7.59%
8.	Others												-
1	a. Chanelling loans b. Chanelling loans Mudharabah Muqayadah						350,640						350,645
	c. Written-off earning assets						1,434,362						888,281
	d. Recovery on written-off earning assets e. Charged-off earning assets						511,811 453,029						503,631 335,670
	5 5						,0			<u> </u>			, 0

October 2013

# **Allowance for Impairment Losses**

As at 30 September 2013 and 2012

(in million Rupiah)

		30-Sep-13			30-Sep-12				
No	ACCOUNTS	Impairment Loss Allowance		Minimum Required Regulatory		Impairment Loss Allowance		Minimum Required Regulatory	
		Individual	Collective	General	Specific	Individual	Collective	General	Specific
	Placements with other banks	-	3,746	50,465	-	-	-	43,134	-
1 :	Spot and derivative receivables	-	-	7,006	-	-	-	1,392	-
1 :	Marketable securities	20,000	1,210	28,505	20,000	20,000	1,245	18,319	20,419
4	Securities sold under repurchase agreements (repo)	-	-	-	-	-	-	-	-
;	Securities purchased under resale agreements (reverse repo)	-	-	-	-	-	-	-	-
(	Acceptance receivables	-	-	30,671	-	-	-	15,534	-
1 :	Loans	382,139	1,984,658	890,715	1,658,195	559,836	1,842,198	797,436	1,844,801
1	Others receivable	-	44,414	1,189	-	1,688	53,778	1,586	1,688
	Investments	-	-	26,574	1	-	-	26,574	1
10	Temporary equity investment	-	-	-	-	-	-	-	-
1	1 Transaction administrative accounts	-	10	57,033	11,496	-	-	44,228	1,792

# **Statement of Foreign Exchange and Derivative Transactions**As at 30 September 2013 and 2012

(in million Rupiah)

NO	TRANSACTION	Purpo	ose	Derivative Receivable and Liabilities		
NO.	TRANSACTION	Trading	Hedging	Receivables	Liabilities	
A.	Related to exchange rate					
1.	Spot	882,134	-	1,002	1,154	
2.	Forward	161,847	-	1,214	761	
3.	Option	-	-	-	-	
	a. Purchased	-	-	-	-	
	b. Written	-	-	-	-	
4.	Future	-	-	-	-	
5.	Swap	9,398,284	579,000	692,984	411,592	
6.	Others	-		-	-	
В.	Related to interest rate					
1.	Forward	-	-	-	-	
2.	Option	-	-	-	-	
	a. Purchased	-	-	-	-	
	b. Written	-	-	-	-	
3.	Future	34,740	-	-	717	
4.	Swap	408,777	-	5,404	734	
5.	Others	-	-	-	-	
C.	Others	-	-	-	-	
	TOTAL	10,885,782	579,000	700,604	414,958	

October 2013

# Capital Adequacy Ratio As of 30 September 2013 and 2012 (in million Rupiah)

NO		DESCRIPTION			ember 2013		tember 2012	
I.	COME	ONE		Bank	Consolidated	Bank	Consolidated	
١.			NITAL	21,293,620	26,362,827	19,163,360	23,578,645	
	1.	Paid	up capital	5,901,122	5,901,122	5,901,122	5,901,122	
	2.		osed reserves			-	-	
		2.1	Additional factors a. Additional paid up capital	7,391,756	7,391,756	7,391,756	7,391,756	
			b. Donated capital	7,391,730	7,391,730	7,371,730	7,391,730	
			c. General reserve	236,350	236,350	196,231	196,231	
			d. Specific reserves	-	-		-	
			e. Prior years' profit after tax (100%) f. Current year profit net of taxes (50%)	8,521,407 1,236,017	13,009,760 1,503,315	6,501,507 1,233,478	10,339,659 1,495,752	
			g. Positive adjustment in foreign currency translation of overseas branch	-	1,505,515	1,233,476	1,493,732	
			h. Paid up capital fund	-	-	-	-	
			i. Issued warrant (50%)	-	-	-	-	
		2.2	j. Issued share options on shares option compensation programs (50%)  Deduction factors	-	-	_	-	
			a. Disagio	_	_	_	_	
			b. Prior years' losses (100%)	-	-	-	-	
			c. Current year losses (100%)	-	-	-	-	
			d. Negative adjustment in foreign currency translation of overseas branch e. Other comprehensive income: loss on declining value on available for sale investment	(77,453)	(77,453)	-	-	
			a. Under provision between regulatory provision and impairment value on productive assets	(345,672)	(65,465)	(340,840)	(128,990)	
			b. Under provision between regulatory provision and impairment value on non productive assets	(16,751)	(16,751)	(22,785)	(22,785)	
			h. Negative difference on fair value of financial instrument in trading book	-	-	-	-	
	3.	3.1	tive Capital Subordinated marketable securities (perpetual non cummulative)	_	_	-	-	
		3.2	Subordinated loan (perpetual non cummulative)	-	-	-	-	
		3.3	Other innovative capital instruments	-	-	-	-	
	4.	Dedu 4.1	ction factor to core capital Goodwill		(4.074.533)	-	(1,074,532)	
		4.1	Other intangible assets	-	(1,074,532)	-	(1,074,332)	
		4.3	Investment (50%)	(1,553,156)	(445,275)	(1,697,109)	(519,568)	
	_	4.4	Short of capital on insurance subsidiary company (50%)	-	-	-	-	
	5.	Mino	rity interest	-	-	-	-	
	B. SU	PPLE	MENTARY CAPITAL	-	842,287	-	581,294	
		Uppe	Tier 2		,	-	-	
		1.1	Preferen stock (perpetual cummulative)			-	-	
		1.2 1.3	Subordinated marketable securities (perpetual cummulative) Subordinated loan (perpetual cummulative)			-	-	
		1.4	Mandatory covertible bond	-	-	-	_	
		1.5	Remaining innovative capital which has not been calculated in core capital	-	-	-	-	
		1.6 1.7	Other supplementary capital upper tier 2 Fixed assets revaluation	-	-	-	-	
			General allowance for possible losses on earning assets (max. 1.25% of weighted risk-based assets)	1,092,156	1,287,562	948,203	1,100,862	
		1.9	Other comprehensive income: Increase in fair value of available for sale investment (45%)	-	-	-	, , , , , , , , , , , , , , , , , , ,	
	2.		Tier 2 max 50% core capital			-	-	
			Redemable preference shares Subordinated borrowings or bonds which can be calculated		-	-	-	
			Other supplementary capital lower tier 2	-	-	-	_	
	3.		ction factor supplementary capital			<del>.</del>		
			Investments (50%) Short of capital on insurance subsidiary company (50%)	(1,092,156)	(445,275)	(948,203)	(519,568)	
	C De		n factors on core and supplementary capital securitisation exposure	-	-	-	-	
				-	-	-	-	
			oplementary capital which meet the criterias (Tier 3)	-	-	-	-	
lıı.	re. Uti	ner su L COF	oplementary capital allocated to anticipate market risk IE AND SUPPLEMENTARY CAPITAL (A+B-C)	21,293,620	- 27,205,114	19.163.360	24,159,939	
III.	TOTA	L COF	E, SUPPLEMENTARY CAPITAL AND ADDITIONAL SUPPLEMENTARY CAPITAL ALLOCATED TO	21,293,620	27,205,114	19,163,360	24,159,939	
IV.	RISK	WEIGH	ITED ASSETS - CREDIT RISK *)	97,153,345	119,412,236	86,962,165	103,722,673	
			ITED ASSETS - OPERATIONAL RISK	20,269,187	28,600,198	17,940,744 448,287	24,707,404	
			ITED ASSETS - MARKET RISK DEQUACY RATIO WITH CREDIT RISK AND OPERATIONAL RISK CHARGE (III:(IV+V))	297,103 18.13%	306,172 18.38%	18.27%	448,287 18.81%	
			DEQUACY RATIO WITH CREDIT RISK AND OPERATIONAL RISK CHARGE (III.(1949))	18.09%	18.34%	18.19%	18.75%	
			,					
			0040 Part have death OF PLN 40/0/PR Patrick OF the control of the c					

<sup>\*)</sup> Starting January 2012, Bank has adopted SE BI No. 13/6/DPnP dated 18 February 2011 regarding "Guidance for

October 2013

# **Syariah Unit**

BALANCE SHEETS AS AT 30 SEPTEMBER 2013 AND 2012 (In million Rupiah)

NO.	ACCOUNTS	30 Sep 2013	30 Sep 2012
A.	ASSETS		
1.	Cash	43,986	35,989
2.	Current accounts with Bank Indonesia	72,557	66,303
3.	Certificates of Bank Indonesia Sharia	316,000	180,000
4.	Placement with other sharia banks	-	-
	Allowance for possible losses on placement with other sharia banks -/-	-	-
5.	Marketable securities - sharia bonds	95,000	144,488
	Allowance for possible losses on marketable securities - sharia bonds -/-	(20,750)	(21,245)
6.	iB receivables *)	227,706	162,965
	Allowance for possible losses on iB receivables -/-	(18,116)	(2,454)
7.	Others iB receivables	140,265	136,817
	Allowance for possible losses on others iB receivables -/-	(258)	(354)
8.	iB financing	1,420,901	890.730
	Allowance for possible losses on iB financing -/-	(24,976)	
9.	Fixed assets	27,143	24,265
	Accumulated depreciation of fixed assets -/-	(9,065)	(5,431)
10.	Accrued income	13.326	10.141
11.	Prepaid expenses	42.673	52.793
12.	Other assets	18,170	8.572
	TOTAL ASSETS	2.344.562	1.661.695
		1. ,	,,
В.	LIABILITIES		
1.	iB funds		
	a. iB deposit current accounts	228,874	253,919
	b. iB deposit savings	4,614	3,351
2.	Others iB current liabilities	2,770	1,877
3.	Liabilities to Bank Indonesia (FPJPS)	-	-
4.	Deposits from other banks	24,868	13,956
5.	iB marketable securities issued	50,000	70,000
6.	Others liabilities	1,049,195	587,517
7.	Investment funds		
	a. iB savings	298,878	289,095
	b. iB deposits	687.930	489,327
8.	Accumulated (loss)/gain	(2,567)	(47,347)
	TOTAL LIABILITIES	2.344.562	1.661.695

STATEMENTS OF INCOME FOR THE PERIOD 9 MONTHS 30 SEPTEMBER 2013 AND 2012 (In million Rupiah)

NO.	ACCOUNTS	30 Sep 2013	30 Sep 2012
A.	OPERATING INCOME		
1.	Margin	19,435	12,949
2.	Profit sharing	106,283	77,311
3.	iB Bonus	689	262
4.	Other operating income	54,079	36,581
B.	TOTAL OPERATING INCOME	180,486	127,103
C.	Margin distribution for non - discretionary investment funds		
	a. Bank	632	1,610
	b. Non Bank	37,284	28,133
	c. Bank Indonesia (FPJPS)	-	-
D.	TOTAL PROFIT SHARING	37,916	29,743
E.	Income from operation after deducting margin		
	distribution for non-discretionary investment funds	142,570	97,360
F.	OPERATING EXPENSES		
1,	iB bonus	1,247	1,600
2.	Allowance for possible losses on assets	14,606	33,893
3.	General and administrative	16,872	16,336
4.	Salaries and employee benefits	78,671	67,129
5.	Others	27,500	19,376
G.	TOTAL OPERATING EXPENSE	138,896	138,334
H.	NET OPERATING INCOME	3,674	(40,974)
I.	Other non-operating income	1,980	557
J.	Other non-operating expenses	8,221	6,930
K.	NON-OPERATING LOSS	(6,241)	(6,373)
L.	LOSS DURING THE PERIOD	(2,567)	(47,347)

# STATEMENTS OF COMMITMENTS AND CONTINGENCIES AS AT 30 SEPTEMBER 2013 AND 2012 (In million Rupiah)

NO.	ACCOUNTS	30 Sep 2013	30 Sep 2012
1.	Unused iB financing facilites **)		
2.	Outstanding iB irrevocable letters of credit	953	-
3.	iB guarantees issued	-	-
4	Others	2 535	2 184

- Danamon Sharia Branches were started in May 2002. Until September 2013 Danamon Sharia has 160 Sharia sub-branches where 150 serves Solution Emas Sharia.
- branches where 150 serves Solution Emas Sharia.

  Danamon Sharia Branches: Jakarta, Bukit Tinggi, Aceh, Surabaya, Martapura, Solo, Makasar, Bandung, Cirebon, Malang, Tasikmalaya, Kediri, Semarang, Jember, Mataram, Lampung, Serang, Yogyakarta, Palembang, Pekanbaru, Medan, Purwokerto, Denpasar, Batam and Tegal.

  In accordance with Letter from Bank Indonesia No. 10/57/DpG/DPbS dated 27 May 2008 regarding "Equalisation of Sharia Banking Products and Services", starting June 2008 all sharia banking products/sevices equalized as islamic Banking (IB).

  Breceivables exclude margin to be received of Rp 57,503 million and Rp 33,461 million as at 30 June 2013 and 2012, respectively.

  Starting June 2008, reporting to BI for unused IB financing facilities to debtors, only committed facilities are being reported by the Bank on off balance sheet (commitments and contingencies)

October 2013

# **TABLE OF MARGIN DISTRIBUTION**

FOR THE MONTH OF SEPTEMBER 2013

(In million Rupiah)

		Average	Revenues to be	Depositor's portion			
NO.	Type of funding	balance	distributed	Nisbah (%)	Total bonus &	Rate of return	
		balarice	distributed	NISDAII (70)	profit sharing	indication (%)	
		Α	В	С	D	E	
1.	iB deposit current accounts						
	a. Bank	3,322	27	0.00	-	=	
	b. Non Bank	216,695	1,785	0.00	-	=	
2.	iB deposit savings						
	a. Bank	-	-	0.00	-	-	
	b. Non Bank	12,696	105	0.00	-	-	
3.	iB savings						
	a. Bank	21,202	175	13.00	23	1.30	
	b. Non Bank	312,419	2,574	13.00	335	1.30	
4.	iB deposits						
	a. Bank						
	- 1 month	1,490	12	46.00	6	4.61	
	- 3 months	500	4	46.00	2	4.61	
	- 6 months	0	-	46.00	-	0.00	
	- 12 months	3,080	25	46.00	12	4.61	
	b. Non Bank						
	- 1 month	756,843	6,236	46.00	2,869	4.61	
	- 3 months	6,676	55	46.00	25	4.61	
	- 6 months	4,679	39	46.00	18	4.61	
	- 12 months	12,528	103	46.00	47	4.61	
		•					
	TOTAL	1,352,130	11,140		3,337		

October 2013

### **Notes to the Financial Statements**

1. Information in the consolidated statements of financial position and consolidated statements of commitments and contingencies as at 30 September 2013 and 31 December 2012, and in the consolidated statements of comprehensive income for the nine-month periods ended 30 September 2013 and 2012, were taken from the consolidated financial statements for the nine-month periods ended 30 September 2013 and 2012 and as at 31 December 2012.

The above financial information are published in order to comply with the Circular Letter of Bank Indonesia (SE BI) No. 13/30/DPNP dated 16 December 2011 regarding "Third Amendment on Bank Indonesia Circular Letter No. 3/30/DPNP dated 14 December 2001 regarding Quarterly and Monthly Published Financial Statements of Commercial Bank and Certain Reports Submitted to Bank Indonesia" and in accordance with Regulation of Capital Market and Financial Institution Supervisory Agency ("Bapepam-LK") No. VIII.G.7. Attachment to Decision of Chairman of Bapepam and LK No. Kep-347/BL/2012 regarding "Financial Statements Presentation and Disclosure of Issuer or Public Companies" jo. Decision of Chairman of Bapepam and LK. No. KEP-554/BL/2010 dated 30 December 2010 regarding "Amendment on Decision of Chairman of Capital Market Supervisory Agency No. KEP-06/PM/2000 dated 13 March 2000 regarding Guidelines for the Preparation of Financial Statements" jo. Circular Letter of Chairman of Bapepam No. SE-02/PM/2002 regarding "Guidelines for Presentation and Disclosure of Financial Statements of Issuer or Public Companies", and Regulation No. X.K.2 Attachment to Decision of Chairman of Bapepam-LK No. Kep-346/BL/2011 dated 5 July 2011 regarding "Submission Obligation of Periodic Financial Statements".

- 2. The consolidated financial statements for the nine-month periods ended 30 September 2013 and 2012 and for the year ended 31 December 2012 and for periods/year then ended included financial statements of subsidiaries, i.e. PT Adira Dinamika Multi Finance Tbk, PT Asuransi Adira Dinamika, and PT Adira Quantum Multifinance.
- 3. Certain account in the consolidated financial statements for the year ended 31 December 2012 have been reclassified to conform with the presentation of consolidated financial statements for the nine-month period ended 30 September 2013.
- 4. The ultimate shareholder of Asia Financial (Indonesia) Pte. Ltd. (AFI) is Temasek Holding Pte. Ltd., an investment holding company based in Singapore which is wholly owned by the Ministry of Finance of Singapore.
- 5. As at 2 April 2012, the Bank has been informed by Fullerton Financial Holding Pte. Ltd. (FFH), that it has entered into a contingent share purchase agreement with DBS Group Holdings (DBS) to sell its entire interest in the share capital of AFI to DBS. Currently, AFI holds approximately 67.37% of the total issued shares of the Bank. This transaction is subject to the approvals, among others, of DBS shareholders and regulators, including Bank Indonesia.

On July 31, 2013, the Bank has been informed by FFH that the conditional share purchase agreement between FFH and DBS to purchase AFI shares will be expired after the date of August 1, 2013, and will not be renewed, and therefore the agreement is no longer valid after August 1, 2013.

6. Exchange rate as at 30 September 2013: USD 1 = Rp11.580,00; exchange rate as at 30 September 2012: USD 1 = Rp9.570,00; exchange rate as at 31 December 2012: USD 1 = Rp9,637.50.